

Johnson pots and flukes to lead

Bombing trial told of IRA death diary

A Provisional IRA plan to create bloodshed and havoc in London and 12 resorts last summer was revealed by a 'bombing calendar' discovered when police raided a Glasgow flat...



Losing smile from Mr Scargill yesterday as he leaves the High Court in Manchester.

Scargill to pay 6-figure costs

Mr Arthur Scargill, the president of the National Union of Mineworkers, faces costs running to six figures after losing his action against the Chief Constable of South Yorkshire for wrongful imprisonment.

Building societies to offer personal pension schemes

Building societies are to be allowed to provide personal pension plans to the public. Mr Ian Stewart, Economic Secretary to the Treasury said yesterday.

Tomorrow Taking the strain

British Rail's commuter buff, in training to improve the network

Portfolio Gold

The Times Portfolio Gold daily competition prize of £4,000 was not won yesterday, so today there is £3,000 to be won.

Airport strike

Manchester airport was set to be plunged into chaos from midnight last night as members of the Transport and General Workers Union decided on a 24-hour strike.

New president

Colin Cowdrey, the former England cricket captain, is to be president of MCC in their bicentenary year, 1987.

German costs lowest for 27 years

The cost of living in West Germany last month was lower than a year ago, the first time this has happened for nearly 27 years.

Table with 3 columns: Home News, Law Report, Overseas. Lists various news items and their page numbers.

Government faces biggest poll test

The Government today faces its biggest test of electoral opinion before the next General Election with about two-thirds of Britain's electors having the opportunity to vote in local elections and two vital parliamentary by-elections.

Concern over Telecom discounts

By Jeremy Warner Business Correspondent The Office of Telecommunications, the Government's telecommunications watchdog, has written to British Telecom to express 'concern' over reports that BT is about to offer big price discounts to its major business customers in an effort to compete with its rival, Mercury Communications.

Victory in rail strike damages battle

A businessman yesterday won an historic legal battle to make rail unions pay him damages for a strike which left him stranded.

Reagan warning to Syria

Washington - President Reagan arrived back here yesterday to warm praise for his success in getting America's allies at the Tokyo summit to take a tough stand against international terrorism (Michael Binyon writes).

Conference key to jail dispute

The result of talks intended to settle the jail dispute could depend on the case leaders of the Prison Officers' Association are able to make to its annual conference on May 20 (Peter Evans writes).

Radioactive cloud may return to Scotland

More radioactive material may fall on Scotland in the wake of the Chernobyl disaster, the National Radiological Protection Board said yesterday.

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Tory Party for adopting an over-ambitious approach which deters middle-of-the-road voters and success for the Alliance would intensify those doubts.

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The Chernobyl disaster

Double checks on radiation as unease spreads

The Soviet authorities yesterday gave the first hint of the magnitude of the costly decontamination programme now being carried out in a wide area of the Ukraine around the stricken and still leaking nuclear reactor at Chernobyl.

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Quality in an age of change.

The Brighton hotel blast trial

Police foiled plot to bring terror with 16 bombs, Crown says

A plot to explode 16 bombs around the country was foiled when Strathclyde police discovered what was going on and arrested five people in a Glasgow flat, the Brighton bomb trial jury was told yesterday.

Mr Roy Amlot was outlining the Crown's case on the second day of the trial at the Central Criminal Court in which a Belfast man, Patrick Magee, aged 35, is accused of planting the device that killed five people, including an MP and the wife of the Chief Whip during the Tory Party conference on October 12, 1984.

Mr Magee is also accused of murdering the five. Four others, Gerard McDonnell, aged 34, Peter Sherry, aged 30, Martina Anderson, aged 23, and Elio O'Dwyer, aged 26, deny conspiracy to cause explosions last year.

In the ground-floor flat in Glasgow, detectives found on one of the defendants details of the location of bombs as well as their type, the exact time and date of explosion, Mr Amlot said.

They discovered the precise position of a bomb placed in the Rubens Hotel in Buckingham Palace Road, central London. Also marked was the exact time and date, July 20, of the planned explosion.

Mr Amlot said that in a cellar not far away from the flat, the police found sufficient explosives for the remaining 15 bombs and several time and power units (TPUs) marked with intended locations and dates. The timers inside some of the TPUs were set and running.

"These five defendants constituted the units to prepare and prime the bombs", counsel said. The two-bedroom flat in Langside Road, Glasgow, had been rented nine days before by a man and a woman. There was a new lock and chain on the door.

McDonnell had a loaded Browning automatic pistol to the waistband of his trousers", Mr Amlot said. "There was a second Browning pistol in a grey handbag in the larger of the bedrooms."

though these are the setting times and dates", Mr Amlot said. Ticks indicated that those bombs had already been set. There were initials against some of the locations which could relate to the names some of the defendants used.

McDonnell's money-belt an accurate diagram for the Rubens Hotel bomb had been found. The letters, "MTS", stood for "Mercury Tilt Switch", the booby-trap device. Further information seized from McDonnell's money-belt indicated that after the Rubens Hotel bomb, a device was planned to go off in Torquay on July 30.

Then was to follow a bomb in Great Yarmouth on July 31, one in Folkestone on August 1, one in Margate on August 2, one in Southampton on August 3 and one in Southampton on August 5. A week after the arrests, a bomb case was discovered by police in the cellar of 17 James Grey Street, not far from Langside Road. It included six TPUs marked with the location and proposed dates of the six remaining 48-day bombs.

Each TPU needed only a detonator and explosive to complete the bomb. Mr Magee had a piece of paper with a list of figures and letters which coincided precisely with the bomb calendar. It was clear, Mr Amlot said, that all five were working as a team. Each had a false identity.

Each of the five also had a good deal of money mainly, totalling more than £10,000. Mr Amlot said: "The bomb cache was not discovered until six days after their arrest." On June 23, anti-terrorist squad officers and an explosives expert went to the Rubens Hotel "no distance from Buckingham Palace and the front of it overlooking the Palace Mews".

In a bedside cabinet in a yellow plastic lunchbox in room 112, they found the booby-trapped bomb. It contained three-and-a-half pounds of pelignite similar to a type manufactured in southern Ireland. It was labelled with the time it was due to go off, matching accurately with the bomb calendar.

Mr Amlot said: "There is overwhelming evidence that the materials used to make up that bomb came from the cache, found in the cellar at James Gray Street". He alleged that Mr Magee booked into the hotel on June 15 using the name T. Morton and using an address in Woodford Road, Watford. His fingerprints were later discovered on the hotel registration card and on the bomb calendar.

Mr Magee denies planting the time-delay device in room 629 during September, 1984, causing the explosion and murdering Mrs Shattock, Mrs Muriel MacLean, wife of the president of the Scottish Conservative Association, and three others: Sir Anthony Berry, aged 59, MP for Enfield Southgate, Mr Eric Taylor, aged 54, chairman of the party's north-west area, and Mrs Anne Wakeham, aged 45, wife of Mr John Wakeham, the Chief Whip.

Free local calls idea for phone kiosks

By Bill Johnston Technology Correspondent

Local calls from telephone kiosks could be made free and the costs of the network could be subsidized by the revenue from advertising billboards, under a plan to privatize call boxes compiled by a Croydon-based company of computer experts.

The company, Real Time Associates, has called on British Telecom to sell or franchise its kiosk network, which the computer experts claim can make money instead of losing millions each year. In the financial year 1984-85 the network of 76,500 public telephone kiosks lost £162 million in revenue.

The Croydon company has put its plans to Ofel (Office of Telecommunications), the telephone consumer watchdog. These plans contain a number of ideas to change the economics of the call boxes. They include: Linking rural telephone boxes to local exchanges by using cellular radio, the technology now used to car telephones.

Issuing subscribers with telephone cards for use in kiosks. The call is billed to the subscriber along with domestic calls. The card system would reduce the number of kiosks vandalized for money. Installing three times as many kiosks in urban areas as at present, to encourage greater use and minimize lost sales through vandalized call boxes.

Providing operational costs of the service from the revenue paid by advertisers. Free local telephone calls. British Telecom has a duty under its licence to provide the public call box network. It is not clear whether BT could "sub-contract" that responsibility.



Greta Scacchi, star of Heat and Dust, at yesterday's launch of the new Channel 4 season (Photograph: Tim Bishop)

Drama for Channel 4

Channel 4's summer schedules, starting later this month, are intended to maintain its ratings by bolstering drama and documentary content. Among 12 new drama series is the award-winning Three Sovereigns for Sarah, starring Vanessa Redgrave, a true story about the Salem witch trials.

The season opens with a six-part examination of television called Open the Box, which includes footage of families filmed by a concealed camera as they watched television. A timely three-part documentary in June called Top Hat to Handle investigates the dangers of nuclear power and the risks and myths surrounding radiation.

Mr Jeremy Isaacs, the company's chief executive, said he expected Channel 4 to hold its 10 per cent share of viewing, ahead of BBC 2, now that "the snooker tidal wave" had passed. Films include the first television screenings of Heat and Dust, Paris Texas, Raging Bull and Wetherby, as well as a 20-film tribute to James Cagney in August.

Gold gang 'cleaned out' banks court told

The gang disposing of gold from Britain's biggest robbery 'cleaned out' local banks in the West Country when they withdrew £10 million in cash in a matter of weeks, a court was told yesterday.

There wasn't enough money left to pay them and the Bank of England stepped in, Mr Michael Corkery, QC, for the prosecution, said at the Central Criminal Court. Mr Kenneth Noye, aged 38, a company director, of Hollywood Cottage, School Lane, West Kingsdown, Kent, is alleged to be the mastermind of the gold "laundering" operation.

The court was told that when Mr Noye was questioned about his alleged involvement in the disposal of £26 million in gold bullion stolen by armed robbers from a Brinks-Mat vault at Heathrow Airport in November 1983, he said that his life would be in danger if he talked. The police found 11 gold bars at Mr Noye's house.

Mr Noye is accused with Brian Reader, aged 45, a dealer, of Winn Road, Grove Park, south-east London; Michael Lawson, aged 37, a company director, of Top Darford Road, Hextable, Kent; Thomas Adams, aged 25, an asphaltier, of Granbridge Street, Islington, north London; Matteo Constantino, aged 66, a jeweller, of High Road, Whistone; Garth Chappell, aged 42, a director, of Stonehills, Litton, Somerset; and Terence Patch, aged 41, a contractor, of Vee Road, Felton, Bristol.

They all plead not guilty to conspiring with others to handle stolen gold between November 1983 and February last year. All except Mr Lawson further deny conspiring to evade value-added tax. The trial continues today.

Eating-out survey puts steak at the top

British taste is slow to change, but salad is now as popular as chips, according to a countrywide survey of the nation's eating-out habits.

Today's issue of Caterer and Hotelkeeper reports that prawn cocktail is still by far the favourite starter, and steak the first choice as main course. Of 996 people interviewed more than an eighth ate out once a week, and more than four out of 10 once a month, but there was a marked reluctance to leave a tip.

One victim of changing taste is Black Forest gansau. For years this held top place as the nation's favourite dessert, but suddenly it is chosen by only 5 per cent of customers, on a par with biscuits and cheese. Londoners eat out more than anyone else, but claim to have the largest share of rude and arrogant waiters. Scots have a disproportionate liking for soup and for broccoli.

People in Wales and the South-west were most likely to experiment when eating out, and least likely to tip. Northerners are increasing their consumption of steaks, while the South-east and East Anglia have developed a taste for cheesecake. Better treatment of cancer patients was promised yesterday, thanks to a new £200,000 camera which will help scientists to find the most effective way of killing tumours.

The camera, installed at Charing Cross Hospital, London, will monitor "magic bullet" therapy, in which antibodies armed by radioactivity or drugs home in on cancer cells and destroy them. Until now researchers have not been able to see exactly how effective the treatment is.

A POSITIVE MESSAGE ON CHERNOBYL FROM FRIENDS OF THE EARTH...

It need not happen again.

The nuclear accident happened 2000 miles away. Yet we in Britain were still warned not to drink fresh rainwater.

What does that say about the likely effects of a similar accident here?

And does anyone now doubt that it could happen?

Of course we are tempted to say "We told you so," for we warned at the Windscale Inquiry, we warned at the Sizewell Inquiry, we have warned for fifteen years that there was danger in the combination of human fallibility and technology with such unprecedented capacity for environmental harm.

But there's no satisfaction in being proved right on this issue. What matters is that a similar disaster in Britain is as avoidable as it is at present predictable.

Nuclear power amounts to only four per cent of Britain's energy supply. Think about it.

... all that danger, all that cost, all the unsolved problems of waste for just four per cent of our energy.

When we have 300 years' supply of coal.

When we have North Sea Oil. When we have North Sea Gas. When we haven't even started to conserve energy.

When we haven't even started to explore alternative energy sources ... such as sun, wind and waves.

You now know that the human cost of nuclear energy is too high. This is the time to add your voice to ours. Demand that no more nuclear power stations are built.

So, join us now. Or at least give us financial support. Someone has to speak on your behalf - we have the expertise and experience to do it.

Form for Friends of the Earth membership, including fields for name, address, and contribution amount.



Sir Anthony Berry and Mrs Jeanne Shattock, who died in the Brighton explosion.

Tory chief fell through seven floors of hotel

The "miraculous" escape of a Conservative Party official, Mr Gordon Shattock, in the IRA bomb attack on the Grand Hotel, Brighton, was described to the bomb trial jury at the Central Criminal Court yesterday.

Mr Shattock, chairman of the Conservative Party's western area, fell from the sixth floor to the basement, but was able to escape from the rubble, Mr Roy Amlot, for the prosecution, said. Mr Shattock's wife, Jeanne, aged 52, was one of the five people killed in the explosion. Mr Amlot said that Mr Shattock had been woken by noisy guests at about 2.30am. He and his wife were staying in room 628, next to room 629 where the prosecution says the bomb had been concealed.

"Mr Shattock was only dozing at the time of the explosion," Mr Amlot said. "He was immediately aware of the explosion. He recalled a terrifying flash that appeared to come from the area of the bathroom doorway followed by a tremendous noise. "He was blown off the bed, away from the bathroom. There was no floor and he started to fall into a pit. He was aware of large concrete pieces descending with him. He fell in a tight ball and finished up right down in the basement."

"Miraculously he found he could move." Mr Shattock found a way out. But his wife, who had been in the bathroom, was killed instantly when she was blown across a corridor into a cupboard in room 638. Mr Amlot said a doctor who examined Mrs Shattock's body found pieces of ceramic material embedded in her which had clearly come from the dividing wall between the bathrooms of rooms 628 and 629.

Award for worm firm scheme

For the past six years, Mr Peter Cowin, a keen angler and zoologist, from Tyne-side, has been investigating methods of producing the world's perfect rag worm. From harvesting ordinary earthworms for anglers' bait, the 26-year-old entrepreneur now plans to breed 10 million rag worms a year at Britain's first rag worm farm.

Yesterday Mr Cowin, a post-graduate of Newcastle University, received the Student Industrial Society's first £1,000 Innovation for Business Award, in London. Proudly displaying his latest superworms, bred in laboratory conditions on a secret protein diet in Newcastle upon Tyne, Mr Cowin said he planned to make his first million pounds through selling fishing bait by 1990. He will plough his £1,000 award into the £250,000 investment in his company, Southall, which will be set up early next year.

Not surprisingly, his post-graduate studies are on the aqua-culture of the rag worm, a marine version of the earth worm, which can grow to three feet in length. Mr Cowin said he had tried countless diets, including newspaper, to produce the perfect formula for the worms. He plans to invest part of his expected £500,000 turnover next year into research.

Political failing end term police

Bishop urge boycott

101 ys

102

El Al bomb incident discussed with Syrian ambassador

INVESTIGATIONS

The Syrian Ambassador had called at the Foreign Office last week at the Government's request and on May 3 at his own request.

for progress in the peace process in the Middle East continues and it must be seen that the procedures for that process are not looking too hopeful, but we continue to look for them.



Sumberg: Is report true about Syria diplomat?

The Prime Minister and I discussed the El Al bomb incident with him. I can say no further while investigation is continuing.

Inheritance tax clause approved

FINANCE BILL

The clause of the Finance Bill putting into effect the structural changes that convert capital transfer tax into inheritance was approved in the Commons by 206 votes to 114 - Government majority, 92.

Dr Oonagh McDonald, an Opposition spokesman on Treasury and economic affairs, said when the committee stage of the Bill was resumed that the Chancellor of the Exchequer had suggested that capital transfer tax was anti-enterprise, but few other countries viewed it in that way.

Bill to ban plastic bullets rejected

POLICING

Plastic bullets could become a necessary tool for the police in fighting terrorism and maintaining public order in the future, Sir Eldon Griffiths, parliamentary adviser to the Police Federation, said.

to the rest of the UK. Displaying one of the bullets to the House, he asked how many more would have to die before the use of this lethal and barbaric weapon was abolished.

Risks taken by those who work in Libya

PROTECTION

British citizens who continued to live and work in Libya did so at their own risk, Sir Geoffrey Howe, Secretary of State for Foreign and Commonwealth Affairs, said during Commons questions.

consider assistance and protection is limited. We have more recently advised the withdrawal of dependants and non-essential staff.

Summit pledge of action

TERRORISM

Most of question time to Foreign Office ministers was occupied by exchanges about international terrorism. During these Mr. Greville James (Leicester, West, Lab) pointed out that Libyan planes were still permitted to land in this country.

These three questions were put in the Commons by Sir Geoffrey Howe, Secretary of State for Foreign and Commonwealth Affairs, by Mr Denis Healey, chief Opposition spokesman, who after putting them, added to Labour cheers and laughter.



Campbell-Savours: Insurance assisting terrorism

Liberals suggest education re-think

HOUSE OF LORDS

The great debate on education had turned into a slanging match - a debacle, Lady Seear, leader of the Liberal Peers, said when she opened a House of Lords debate on the situation in schools.

US accused of state terrorism

NICARAGUA

The Contras and Nicaraguans who have resorted to armed struggle against their own government did not seek to advance their cause by terrorism acts in third countries.

Arms supply inquiry sought

MIDDLE EAST

The Opposition demanded during question time in the Commons that inquiries be made into allegations that arms were being procured in Britain for use in the Iran-Iraq war.

VAT ceiling not to be increased

EEC BUDGET

Called on during question time in the Commons to block any proposal to increase the EEC limit of 1.4 per cent VAT, Mrs Lynda Chalker, Minister of State for Foreign and Commonwealth Affairs, replied that any such proposal would require the unanimous agreement of the member states and approval by national parliaments.

Knows her territory

US accused of state terrorism

Mr Denis Healey, chief Opposition spokesman on foreign and Commonwealth affairs, had asked: Did the Government remind President Reagan at the Tokyo summit that his proposal for military aid for the Contras involves the United States in a most blatant form of state terrorism?

Fresh clues to the cause of acid rain

By John Newall

Research at Lancaster University is showing that the devastating effects of acid rain are due to more than sulphuric and nitric acids formed in the atmosphere from sulphur dioxide and nitrogen dioxide, SO₂ and NO₂.

Fire death mystery of family

A father told an inquest yesterday about the night that the woman with whom he was living, her four children and a family friend died in a fire at their Manchester home.

Twins born to giraffe

Bernardine, a giraffe at the Longleat safari park in Wiltshire has become the first to give birth to twins - one male and one female - in captivity.

£117,096 paid for surrealist box

By Geraldine Norman, Sale Room Correspondent

A forest of the surprises on the way when Christie's auctions at West Dean in West Sussex next month the furniture and works of art from Edward James's various homes, came with the \$181,500 (estimate \$40,000-\$50,000), or £117,096, paid for a box by the American surrealist, Joseph Cornell, in New York on Tuesday night.



Geoffrey Smith

The big difference between the by-election campaigns in Ryedale and West Derbyshire was not in the strength of the Conservatives, but in the strength of Labour.

Drumbeat of anxiety

It is because they may strengthen the tendency for the protest vote to concentrate on the Liberals that the Conservatives have been venting their indignation on the Gallup poll conducted for Yorkshire Television and the Daily Telegraph.

Knows her territory

Yet Mrs Shields has the kind of qualities that can easily be underestimated. While she is unlikely ever to win an election through the drama of her campaign, she is equally unlikely to lose one through a foolish lapse when she is blowing in her direction.

Sale room

£117,096 paid for surrealist box

This is one of his earliest. It was included in the exhibition, Fantastic Art, Dada, Surrealism, at the Museum of Modern Art in New York in 1936-37 with the title, "Elements of Natural Philosophy". The box contains 55 glass bottles with miscellaneous contents and two picture cards.

Local councils urged to seek ratepayers' views for improved services

Local councils often have no clear idea of their aims in providing services, many of which are a result of historical accident rather than a response to people's needs, a National Consumer Council report states.

The services continue because the councils lack an established system of finding out what ratepayers want, and do not provide enough information for the ratepayers to make judgements, the report, published today, maintains.

It urges authorities to respond more to the communities they serve by developing ways of measuring their own performance.

It suggests an increased use of statistical studies, surveys and discussions with tenants and other consumers.

Councils should also make themselves more accountable by publishing wider details of their performance than simply financial figures, the report, based on a two-year study carried out in collaboration with two local authorities, states.

Mr Michael Montague, the consumer council chairman, said yesterday that many consumers allowed sloppy standards from their council, while the authorities' own

figures told them nothing about consumer satisfaction.

"We get the services we deserve. Telling the council what we want doesn't make us agitators or malcontents - just responsible consumers," Mr Montague said.

The study tested performance for six different services provided by Cambridge-shire County Council and Newcastle upon Tyne City Council, including housing repairs and maintenance and refuse collection.

The authorities were selected because of their established concern for consumers.

It suggests practical methods of improving councils' awareness, such as checklists of questions for people to rate the service they receive.

The consumer council, a government-funded body, will itself be publishing guides on consumers' rights in each category.

The report contains some criticism of the councils for not having clearly defined objectives.

It was disappointing to learn that they were rarely specified in a concise, concrete way, and for some services we suspect that many authorities have no clear idea of what they are trying to do at all," it says.

It recommends that council members and officers should recognize that their true function is not to provide services for their own sake. Rather, they are there to give people access to useful services which would not otherwise be available.

"The introduction of proper 'performance measurement' could act as a catalyst for a general change in attitude.

It is acknowledged that the consumer-value provided by some services can be much harder to pin down than others, such as housing repairs, but the report emphasizes that there is room for improvement in most areas.

"In several services, we encountered extraordinary gaps in the authority's knowledge about a service which prevented even the most rudimentary evaluation.

"Few library authorities, for example, know who their users are, even in terms of numbers," the report says.

It concludes that councillors should be convinced of the benefits of a consumer-directed approach.

Measuring Up. Consumer assessment of local authority services: a guideline study. (National Consumer Council, 18 Queen Anne's Gate, London SW1H 9AA; £8).



A wave from the Queen yesterday as she leaves St Paul's Cathedral with the Lord Mayor of London, Sir Alan Davies, after a service of intercession and thanksgiving for British industry and commerce.

A wasted court day 'costs up to £4,000'

Every time a High Court case has to be adjourned, leaving a court without any work for the day, more than £4,000 of taxpayers' money is wasted, a judge said yesterday.

Mr Justice French made the remark when it seemed that an adjournment of a case, at the request of lawyers, might leave his court empty for a day when there was a waiting list of hundreds of other cases.

Later a spokesman for the Lord Chancellor's Department, which administers the courts, said that just providing a courtroom at the High Court cost £1,000 a day.

The cost of running a courtroom at a crown court, where serious criminal cases are heard, could be as much as £1,300 a day.

High Court officials are constantly urging lawyers to give them plenty of warning if they want to cancel a hearing.

The £4,000 figure given by Mr Justice French is understood to include his own salary, the wages of court staff and the cost of providing him with a personal clerk.

High Court judges earn £55,625 a year and Lords Justices of Appeal £60,750 a year. Circuit judges hearing cases in crown and county courts throughout England and Wales received £36,500.

Campaign continues to improve food labelling

The Consumers' Association today promised to continue to fight the Government for better food labelling and more information about the 3,500 additives now in use.

A survey carried out by *Which?* magazine said that by shopping around even inside the same shop it may be possible to find other versions of the same product with fewer additives.

"As public concern about additives has increased in recent years, manufacturers and retailers have responded by changing the additive content of their products. Even so, it could be quite a while before you find anything like the full range of revised products available in your supermarket," the report said.

A survey of 1,000 packaged products found only 140 with no additives listed at all. When additives were present "four was not an uncommon number and 28 items had 10 additives or more".

Some additives are known to cause intolerance reactions, although there is no medical evidence that they cause more long-term problems.

"All additives should be listed on the label by the E numbers," *Which?* said.

Liverpool puts £40m into homes

Liverpool's left-wing Labour councillors yesterday announced plans to spend £40 million to boost their housing programme.

Mr Derek Hatton, the Militant-supporting deputy council leader, said the package would create 5,000 new jobs in the building industry.

He insisted that the announcement had not been deliberately timed for the eve of today's local elections, claiming that agreement had been struck only yesterday with contractors.

The package includes 14 contracts for 573 new council homes, and eight new contracts for improving and converting 703 others.

Another eight demolition contracts will see the end of some of the city's worst tenements.

About £5.5 million will be spent on 22 contracts for environmental improvements and another £2.5 million on street works. The councillors have also earmarked £4.1 million for improving school buildings.

About £20 million of the £40 million cost of the projects will be covered by a "deferred purchase arrangement" - a deal struck with financial institutions last year.

Attempt to heal car plates rift

By Clifford Wehh
Motoring Correspondent

The motor trade is so divided over proposals to change the annual vehicle registration identifier from August to another month that the Government may be forced to impose its original choice of October.

Mr Nicholas Ridley, Secretary of State for Transport, has announced that he is prepared to change his mind about switching to October, commencing next year "if the weight of opinion in the motor industry as a whole changes and provided this is acceptable to the police".

By throwing the ball back into the industry's court he has in effect told the two main trade bodies, the Society of Motor Manufacturers and Traders (SMMT) and the Motor Agents Association (MAA) to heal the present rift between them or he will impose a solution.

The two sides have arranged to meet next week but last night the prospects of agreement remained slim.

The MAA, which represents most of Britain's garages, said a change to October would cost the trade up to 180,000 new car sales next year because dealers would not be able to offer attractive part exchanges on used cars so near the "dead" winter months.

For that reason it was strongly in favour of July.

The SMMT said October was the month preferred by British vehicle manufacturers because it would reduce peaks and troughs of sales caused by the letter change in August and result in fewer workers being laid off in the closing months of the year.

Neither body has come near to obtaining a majority view from its members.

Austin Rover would like to see the year identifier abolished. It does not accept the MAA claim that annual sales will suffer. It is unlikely to get its way because the police say the year registration letter is the first thing witnesses remember and is a great help in tracing cars.

Bamber sent for trial

Jeremy Bamber, the farmer accused of murdering five of his family, was committed for trial to Chelmsford Crown Court by Maldon magistrates yesterday.

Mr Bamber, aged 25, of Goldhanger, Essex, who has been in custody for seven months, is charged with shooting his parents, Neville and June, both aged 61, his sister, Sheila Caffell, aged 27, a fashion model, and her twin sons, Daniel and Nicholas, both aged six, on August 6 last year.

The family were shot at their home, White House Farm, Tolleshunt D'Arcy, Essex.

No application was made for bail.

Misleading headlines on university funding

The Press Council has upheld a complaint against *The Times* over two headlines which gave a misleading impression of university finances.

By not responding to a professor's criticism, the newspaper failed to make amends, which it could have done by publishing a correction, clarification or letter, the council said.

In a feature on the government White Paper on public spending, one report was headlined: "Increase in funding for universities". One of a strip of headlines at the top of the page read: "University boost".

The introduction spoke of selective increases amounting to £20 million a year over three years, and another paragraph said university spending was being cut in real terms by 1.6 per cent next year.

Professor M.J. Rennie, head of the department of psychology at Dundee University, complained that the two headlines were misleading, giving a damaging impression that universities would gain from financial policy, and the editor failed to make amends.

Most readers would not be familiar with the present poor state of funding of Britain's universities, Professor Rennie said, but even many who were would assume that the headlines told the truth.

Mr Michael Hoy, managing editor of *The Times*, replied that nobody reading the story could form any opinion other than that the increases were selective. While the headline might not be ideal, it could in no way be suggested the article was misleading or damaging, he said.

The Press Council's adjudication was:

From its introduction, the article made clear that increases in university funding to which it referred were selective, and that university spending was being cut in real terms.

However, the two headlines "Increases in funding for universities" and "University boost" were misleading and contrary to the main thrust of the article. They were likely to lead readers to believe the budget proposed was, overall, beneficial to universities when the reverse was true.

By not responding to the complainant's criticism, the paper effectively failed to make amends for its misrepresentation which it could have done by publishing a correction, clarification or letter.

The complaint against *The Times* is upheld.

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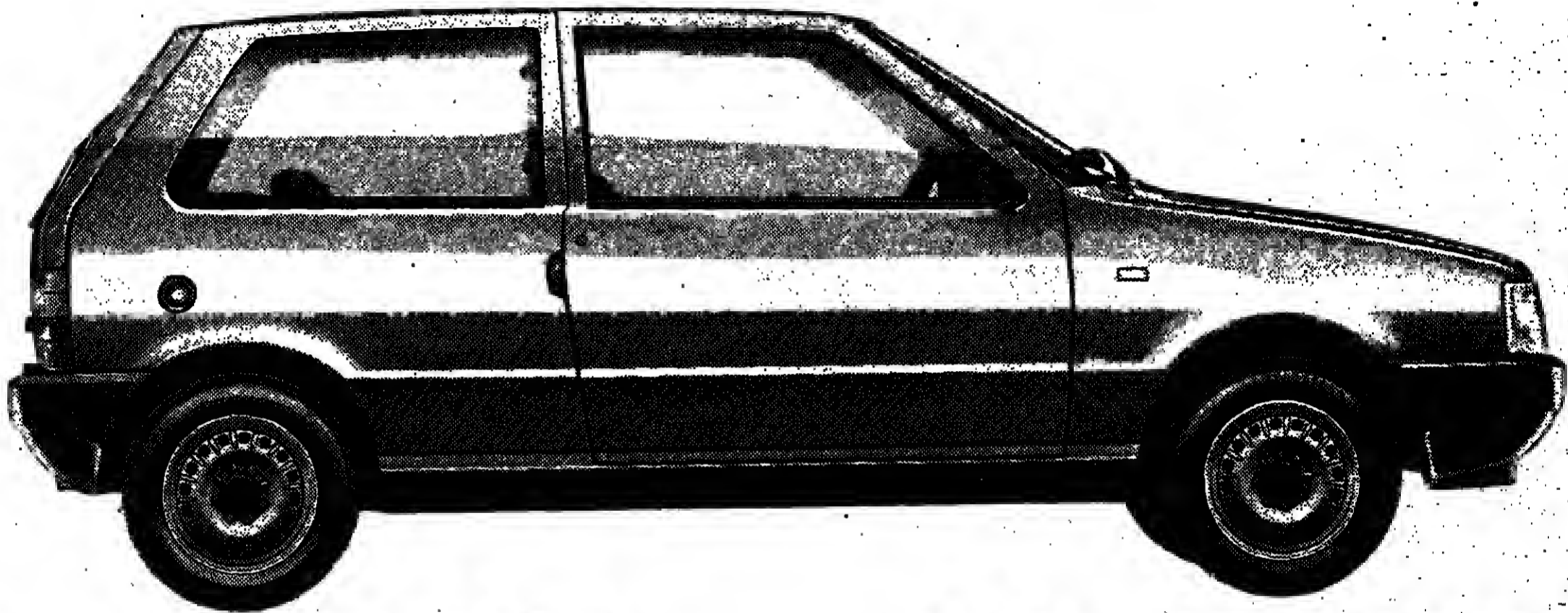
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Sharp Senate rebuff for Reagan over arms sale to Saudis

From Michael Binyon, Washington

In a sharp rebuff to President Reagan, the Senate has voted decisively against his proposal to sell \$354 million (£236 million) of advanced arms to Saudi Arabia. The surprisingly large vote — 73-22 — was enough to enable the Senate to override Mr Reagan's promised veto of the resolution of disapproval. It marked the first time the Senate had explicitly rejected a proposed arms sale. The House of Representatives was due to vote last night, and was certain to reject the deal. Twenty-nine Republican senators joined 44 Democrats in voting against the sale, even though Senator Richard Lugar, chairman of the foreign relations committee, warned them that they were "taking an opposition" to the President. Asked in Tokyo about this, and about some reverses of his tax revision programme, Mr Reagan remarked: "Just wait until the old man gets home." The Congressional opposition, mustered by Senator Alan Cranston, a Democrat from California, came despite the fact that Israel and its main lobby group in Washington did not oppose the sale.

But opponents denounced Saudi Arabia for undermining the Middle East peace process, supporting the Palestine Liberation Organization and for condemning last month's US air raid on Libya. The proposed sale includes Stinger anti-aircraft, Sidewinder air-to-air and Harpoon anti-ship missiles. The Administration insists they are a vital symbol of American support to moderate Arabs, and would help Saudi Arabia fight radical and fundamentalist forces. Last year the Administration was forced to withdraw a proposed arms sale to Jordan. The pro-Israel lobby in Congress is preparing to stop delivery of advanced surveillance aircraft first sold to Saudi Arabia in 1981. **RIYADH:** Arms deals were the main topic of discussion in the past three days between the Secretary of State for Defence, Mr George Younger, and Saudi officials (a Correspondent writes). In particular, Mr Younger discussed the Saudi desire to establish an offset investment programme on the \$5 billion Tornado-Hawk-Pilatus deal with the Saudi Minister of

Defence and Aviation, Prince Sultan bin Abdulaziz. Mr Younger said that offset proposals had been discussed, and officials instructed to evaluate them and produce a definitive paper. Mr Younger and Prince Sultan have decided to make a government-to-government deal that would spell out how an offset programme would be implemented. An offset investment programme strives to offset large military or technological purchases with investment in the purchasing country, often involving transfer of technology. Although the US Senate voted against a \$354 million missile deal, Prince Sultan did not ask Mr Younger for alternative British missiles. Mr Younger stressed, however, that Britain would be willing to try to meet the kingdom's weapons needs. Prince Sultan said the Americans were free to make conditions, but the Saudis were also free, and would buy weapons wherever they wanted. He was waiting for the Reagan Administration to fulfil its promise to veto the Senate decision.

Israel to become third SDI ally

From Our Correspondent, Washington

Israel has become the third US ally — after Britain and West Germany — to join President Reagan's controversial Strategic Defence Initiative (SDI) research programme. Mr Yitzhak Rabin and Mr Casper Weinberger, the Israeli and US Defence Ministers, on Tuesday signed a memorandum of agreement, or "guide lines", for participation by Israel. The memorandum, which is classified, is designed to provide "a comprehensive basis for laboratories, research establishments, companies and industries, or other entities" in the joining country to participate in development of the SDI research programme, a senior Pentagon official said. British and West German firms are competing with American companies for research contracts in the multi-billion-dollar SDI project, which the Reagan Administration hopes Japan and Italy will soon join. **JERUSALEM:** Israel has

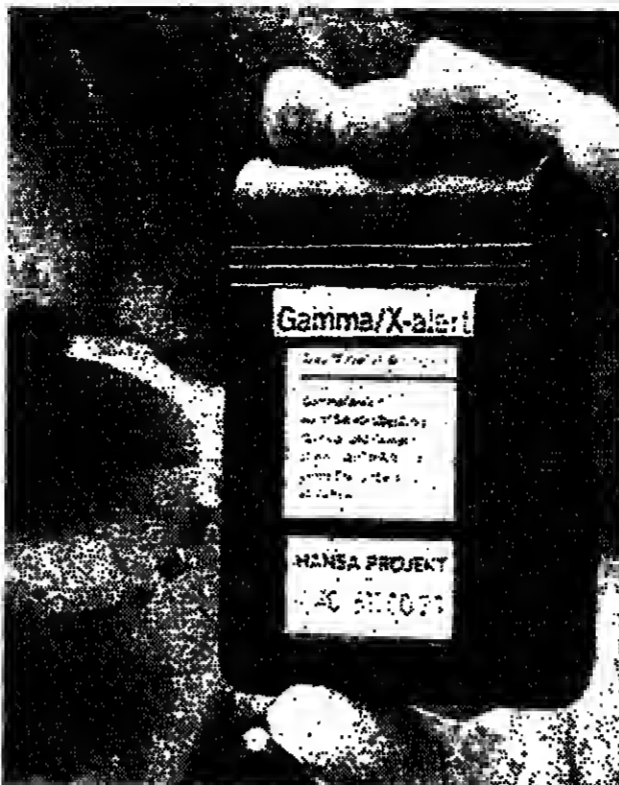
three main reasons for joining the SDI programme, and none of them has anything to do with possible Star Wars (Ian Murray writes). The first is political. By joining the project, Israel hopes to make its close alliance with the US even closer. Mr Shimon Peres, the Prime Minister — who has had the embarrassment of discovering, according to Israeli diplomats, spying on the US, and of finding a reserve Israeli general accused of arranging to sell American arms to Iran — is aware that he needs to take every opportunity to prove that Israel is a loyal US ally. As an extension of this idea, Israel will now press for equal opportunities with European Nato countries in winning defence contracts. This shows that the second main reason for joining is economic. The third reason is strategic. With the exchange of technology permitted under the agreement, Israel hopes to be able to get research which can help counter the threat of Sam

Acquitted judge to face panel

From Stephen Taylor, Sydney

The Australian Government, moving to defuse a threatening political and constitutional crisis, yesterday announced a judicial inquiry into allegations of misconduct by Mr Justice Lionel Murphy of the High Court. Mr Lionel Bowen, the Attorney-General, told Parliament the inquiry would be conducted by a panel of three. Although the judge was acquitted last week, on appeal, of attempting to pervert the course of justice, further serious allegations hang over him. A policeman has claimed that Mr Justice Murphy asked him to act as an informant in return for promotion, and transcripts published yesterday of conversations between the judge and Mr Morgan Ryan, a Sydney solicitor, raise further questions. Through it all, however, Mr Justice Murphy has refused to resign, even though it is understood that a majority of his colleagues do not want him back on the bench.

After Chernobyl: Europe works out how to cope



A nuclear alarm the size of a cigarette pack has gone on sale in West Germany. Developed by the Israeli Nuclear Research Centre, the device was originally meant for workers at nuclear plants, and sounds an alarm at one millirem.

EEC extends food import ban list

From Richard Owen, Brussels

Senior EEC diplomats met yesterday to decide on the implementation of an EEC ban on food imports from areas of Eastern Europe affected by fallout from the Chernobyl disaster, but were unable to agree immediately on which countries and products to include in the prohibited list. Officials said the list, originally confined to six countries of the Soviet bloc, would be extended to Yugoslavia. Trade and consumer affairs ministers on Tuesday considered a proposal from the EEC Commission banning imports into Western Europe of fruit and vegetables, milk, fresh meat and other products from Soviet bloc countries within a 625-mile radius of Kiev. The ministers referred the proposal to technical experts, and it was discussed yesterday by EEC diplomats empowered to take decisions when the Council of Ministers is not in session. The next ministerial meeting is not until Monday, when foreign ministers meet in Brussels, by which time it may be too late to prevent the arrival in Europe of contaminated foodstuffs. Officials said serious differences had arisen over whether Austria, Yugoslavia, East Germany and Albania, which were all omitted from the original proposal, should be brought within the EEC's cordon sanitaire.

Danes want plant in Sweden closed

From Christopher Follett, Copenhagen

A resolution calling on the Danish Government to demand that Sweden close its Barseback nuclear power station gained momentum in Parliament yesterday when it was supported by the leftist Opposition majority. After yesterday's first reading, the resolution is certain to be passed after its third reading by the end of the month. Barseback is just 12 miles from the Danish capital on the other side of the narrow Baltic straits. Yesterday's move coincided with the publishing of a report, which contained guidelines for public health authorities, by the Copenhagen-based European headquarters of the World Health Organization (WHO) on the consequences of last month's accident at the Chernobyl nuclear power plant. WHO had called together radiation experts and scientists from 11 eastern and western countries to assess the dangers resulting from the accident and according to them, restrictions on food imports are now not generally justified on health grounds. WHO summoned the experts after many of the 33 countries in its European region appealed for advice in coping with increased radiation levels after the accident. In the report, the experts expressed strong dissatisfaction with the Soviet Union for not giving sufficient or timely information on the accident. They called for improved international systems for monitoring nuclear fallout and better co-ordination between nations. They said there was now, generally speaking, no radiation danger outside the immediate area surrounding the disabled power station. They said that such precautions as avoiding going outdoors, gardening, drinking rain water and taking iodine tablets and banning the import of fresh food from eastern European countries — except the Soviet Union — were no longer necessary. The scientists also said that milk posed no general risk for infants and that breast feeding was safe. They warned however that radioactive rainfall may cause some restrictions in some areas. The lack of full information, however, made a proper assessment of the long-term consequences impossible, the group said.

Shoppers panic as blast hits store

Johannesburg

An explosion on the internal fire-escape of a supermarket in Benmore, an affluent white suburb of Johannesburg, caused a panic among lunchtime shoppers but no injuries (Michael Hornsby writes). Black smoke billowed from a shattered first-floor window as police cordoned off the area and searched the building. The blast occurred at a branch of the Pick 'n Pay supermarket chain, and coincided with a sit-in by police by some 6,000 black employees of the company at more than 30 of its stores. The firm's branches were manned yesterday almost exclusively by whites.

Jail for water diet father

Melbourne (Reuter) — Marcus Barnes, the father of a three-year-old girl who died after being kept on a water diet for four weeks to cure a cold, was sent to jail for 18 months. Barnes, a nurse, and the child's mother, Joanne Eaton, aged 26, were found guilty of manslaughter. They practise natural medicine.

Briton scales Nepal peak

Katmandu (UPI) — A British woman and an American photographer have scaled the 22,240ft Kantega peak in east Nepal. Alison Hargreaves from Derbyshire, the only Briton among the 13-member American expedition, and Marc Twait, 25, from Seattle climbed the main peak through the difficult north west ridge.

Heart-lung woman dies

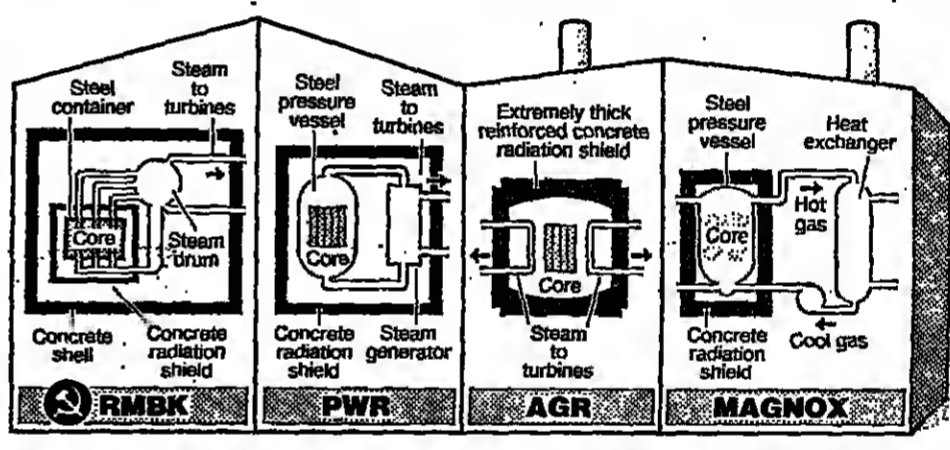
Scotsdale (UPI) — Mary Gohlke, the world's longest-surviving heart-lung transplant recipient, has died after a fall. She was 50. She survived more than five years with her new organs.

Indian bishop

New York — Bishop Donald Pelotte, an Algonquin, has been ordained as the first US Indian Roman Catholic bishop, four centuries after the first Christian missionaries reached the continent.

Atoll test

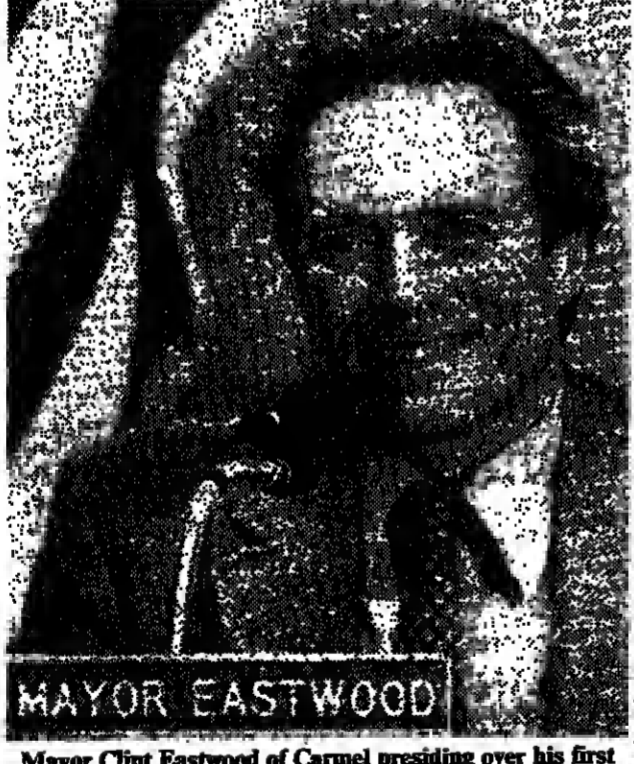
Wellington (Reuter) — The French exploded their second nuclear device for 1986 at the South Pacific test site on Mururoa Atoll.



Nuclear containment: how nuclear cores are protected in various types of reactors.

US settles island land dispute

Koror, Palau (Reuter) — Authorities at a US missile base in the Marshall Islands said yesterday they have settled a long-standing land rights dispute with islanders. A spokesman at the base said that the dispute, which led to sit-in protests at the base on Kwajalein atoll, was solved through the intervention of the Marshall Islands President. Police evicted the islanders two weeks ago when they staged demonstrations at four sites in protest against a lease agreement and the atoll's use as a nuclear defence base. The islanders had gathered at nearby Ebeye island vowing to return to Kwajalein and repossess their ancestral land. The base spokesman said the islanders would be relocated elsewhere and given more money for leasing their land. They currently receive an annual payment of \$1,200 (£800) each. Kwajalein is part of the Marshall Islands group, a UN Trust Territory under US administration. The US wants to replace the trusteeship with a Compact of Free Association, which would guarantee US use of the range for at least 30 years.



Mayor Clint Eastwood of Carmel presiding over his first council meeting. Later, he fulfilled his election promise to allow more ice cream parlours in the California resort.

Politicians mourn Defferre

From Diana Geddes, Paris

Within hours of arriving back in Paris yesterday from the Tokyo summit, President Mitterrand flew to Marseilles to pay his last respects to his friend and loyal political supporter, Gaston Defferre, whose death he described as a great loss for France. M Defferre, aged 75, was Socialist Mayor of Marseilles for the past 33 years. News of his death brought in a flood of tributes from all parts of the political spectrum. M Jean-Claude Gaudin, president of the centre-right UDF in the National Assembly, described him as a great figure of French political life. M Jacques Chirac, the Gaullist Prime Minister, said his disappearance caused him great personal sorrow. **Obituary, page 18**

US eases gun control laws

Washington — Gun control law in the US is to be loosened in the first overhaul of the Gun Control Act in 18 years (Christopher Thomas writes). The new measure restricts federal inspections of gun dealers, eases record-keeping rules for dealers and mandates minimum sentences for those using guns in violent crimes.

Arms talks under a cloud

By Nicholas Ashford, Diplomatic Correspondent

The fifth — and most crucial — round of the American-Soviet arms reduction talks gets under way in Geneva today with both sides blaming the other for the lack of progress so far and for failing to live up to the spirit of last November's Reagan-Gorbachev summit. A decision whether or not to hold a follow-up summit later this year, as was agreed last November, could well hinge on the progress made during the present six-week session. The Russians have made a second summit subject to two conditions — the US must stop souring the international climate and there must be an assurance of concrete results. Last month, Moscow put off indefinitely a meeting between Mr Eduard Shevardnadze, the Soviet Foreign Minister, and Mr George Shultz, his American counter-part, which was to have laid the ground work for the next summit, because of the US air strike against Libya. It is unlikely the Russians will agree to revive that meeting until they see how the current talks are progressing, particularly the session dealing with medium-range weapons in Europe. However Moscow has not abandoned its attempts to separate the US from its European allies. A visit to London last month by Mr Viktor Karpov, the chief Soviet negotiator, as well as the letter from Mr Gorbachev which Mr Leonid Zamyatin, the new Soviet Ambassador to London, delivered to Mrs Thatcher last week, were both intended to persuade Britain to hold separate talks with Moscow on freezing Britain's Polaris force at existing levels. Britain has brushed aside the Soviet overtures. Mr Max Kampelman, the chief US negotiator, said on arrival in Geneva that he was not bringing any new proposals to the negotiating table. In his arrival statement, Mr Karpov indicated that he was not bringing any new ideas either. Instead, he called on the US to respond to Mr Gorbachev's January 15 proposals. In these circumstances the chances of reaching an "interim agreement" on medium-range missiles — one of the stated objectives of last November's summit — which the two leaders could sign at their proposed next meeting do not look promising.

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Terrorism and the Tokyo summit

Reagan is inspired by sense of unity

From Sarah Hogg and David Watts, Tokyo

The Tokyo summit has been the "most successful of the six I have attended".

President Reagan said at a press conference before he returned to Washington yesterday.

Mr Reagan has been inspired by the "sense of unity" at the summit. He added: "All we sought to accomplish was achieved."

Mr Reagan stressed several times in the course of the press conference shortly before he left Tokyo that future action against terrorism would be co-ordinated.

However, he evaded a question on whether the French would in future grant overlying rights to US bombers.

President Reagan also denied that the attack on Tripoli was intended to "get one man", although he added that he did not think "any of us would have shed tears if that had happened."

Questioned repeatedly as to what extra measures his allies had agreed to take, President Reagan said that their discussions at the summit had covered "all the things that could be seen as tools", but had not thought it appropriate to put some of them down in a statement.

Mrs Thatcher, too, had hinted in her press conference that the counter-terrorist declaration would lead to further measures.

Asked if the declaration could be interpreted as a warning to other governments not to assist Libyan terrorist activities, the President said: "What we have made plain is that if we have the same kind of irrefutable evidence with regard to other countries, they will be subject to the same treatment."

Later, in response to another question about the involvement of other countries, he added: "We intend this to make them think also and realize that they're covered by this agreement, that they will have to face all of us united, if we get evidence that they are doing this."

He said that a decision on the denial of entry to those expelled by one of the seven would be "a decision that we will all make".

He also confirmed that there was a deadline of June 30 for the withdrawal of American oil firms from Libya.

In a statement at the beginning of his press conference, President Reagan clearly attempted to assuage the feelings of Mr Yasuhiro Nakasone, the Japanese Prime Minister, who has not been seen to do well out of the summit.

He passed quickly over the question of another summit with the Soviet leader, Mr Mikhail Gorbachov, which was said to be implied in a message from Mr Gorbachov delivered via a letter to Mrs Thatcher.

President Reagan was noticeably embollient on the Chernobyl disaster, subject of another summit declaration. He welcomed the change in attitude in the Soviet Union that had taken place "in the last few days".

As other summit leaders left, the Canadian Prime Minister, Mr Brian Mulroney, addressed the Diet as part of his official visit.

And later in discussions with Mr Nakasone, he called on Japan to liberalize its markets and import Canadian wood and marine products.

With the departure of most of the delegations yesterday, the centre of Tokyo returned to a semblance of normality, while the headquarters of the Chukaku-Ha radical leftist faction which had threatened to destroy the summit was searched by police.

part to Mr Nakasone's chairmanship, President Reagan said. Thanking his Japanese hosts, the President said: "We are in their debt".

More practically, President Reagan suggested that the economic declaration would help to achieve "greater stability of the yen-dollar rate, something both the United States and Japan desire".

This was clearly intended to soften the blow of US Treasury Secretary Mr James Baker's refusal to intervene to bring down the yen. It may also signify a dawning realization in the US Administration that the fall in the dollar has been dangerously rapid in recent weeks.

Touching on other economic issues, President Reagan said firmly that the summit had given the green light for a new trade round, even though no date was specified.

He claimed that the economic prosperity of the summit countries demonstrated the wisdom of free market policies, and advocated the same policies to developing countries.

President Reagan was noticeably embollient on the Chernobyl disaster, subject of another summit declaration. He welcomed the change in attitude in the Soviet Union that had taken place "in the last few days".

He passed quickly over the question of another summit with the Soviet leader, Mr Mikhail Gorbachov, which was said to be implied in a message from Mr Gorbachov delivered via a letter to Mrs Thatcher. President Reagan said he had not received any "direct message" that Mr Gorbachov wanted another summit.



A well-pleased Mrs Thatcher at Heathrow yesterday on her return from the Tokyo economic summit.

Ballot-rigging and violence mar Bangladesh poll

From Michael Hamlyn, Dhaka

Bangladesh yesterday witnessed a massive nationwide effort to destroy any serious pretence of a return of democracy.

In the elections held to form a new Parliament reports from all round the country spoke of ballot boxes seized, polling booths captured by gangs of hoodlums, presiding officers terrorized and the forces of law and order rendered powerless.

Even before any vote had been counted it was clear that there was interference by gangs supporting the government-led Jatiyo Party on a grand scale.

It is reasonable to point out that in elections all over the sub-continent, and particularly in India, there are frequent reports of misbehaviour by political parties and by gangs of toughs anxious to subvert the democratic process.

What happened yesterday in Bangladesh was on a quite different scale, however.

I visited the constituency of Dr Kamal Hossain, a farmer presidential candidate, in south-east Dhaka early yesterday morning. Polling was going on peacefully at the first polling station I called at in a Maniknagar primary school.

By 9.15 am, 196 men and 31 women had voted - around 7 per cent of the total - and a short queue had formed at the gate.

At the next port of call in Jatrabari there was a very different scene. A large, angry crowd gathered outside the polling station, surrounding a police lorry urging the inspector and his men to act to prevent what was going on inside.

A yellow patch marked the wall where a small bomb had exploded, and where men armed with hillbills had torn down the stand of the Awami League. Dr Hossain's party, before proceeding inside and ejecting the League's agent watching the poll.

The men then seized the ballot forms and, stamping them in favour of the Jatiyo Party, stuffed the ballot boxes with them.

While this was happening, I arrived but was not allowed in by the policeman at the gate. When finally an Indian colleague managed to enter with Dr Hossain, the presiding officer tamely explained that he thought the agent being ejected was being "sent out by his friends," and that the men stuffing the boxes was normal procedure.

Later, driving through the same district I saw a running battle going on between supporters of the Jatiyo Party and another group too far away to see which party they belonged to. Both sides were wielding long bamboo poles seized from a building site, and some were brandishing knives and axes.

Out in the countryside, matters were if anything worse. In the Palash Narshindi constituency - an attractive area of small industries and rice and jute - I met a presiding officer whose polling station was invaded early in the day by some 25 thugs who drove out the agents of all the candidates except the Jatiyo Party, and voted 1,800 times.

"I did not want to be a presiding officer," he said unhappily. "I was forced to do it. I called for the police twice but no one came. I have not cancelled the polling here because if I do I shall have to go through all this all over again."

Ballot boxes were sealed at many other polling stations after invasion by gangs of thugs in unnumbered Jeeps. Leading article, page 17

Iraqi raid on main refinery in Tehran

Bahrain (Reuters) - Iraqi aircraft bombed Tehran's main oil refinery yesterday as an Iranian offensive was imminent on the southern Gulf war front.

Witnesses said an Iraqi jet dropped "a bomb as big as a car" on the refinery, starting a blaze which lasted for three hours.

A military communique in Baghdad said "squadrons of planes" attacked the 200,000 barrels-a-day complex, Iran's second biggest refinery, and "reduced it to ashes". But witnesses in Tehran said the fire was well away from the refinery's two vital catalytic cracking towers.

A second air raid alert was broadcast on Tehran radio four hours after the raid, and anti-aircraft fire was heard, but there was no sign of another attack.

Minister questioned: An Iranian Cabinet Minister and a number of other high-ranking officials are under interrogation in Tehran in connection with the assassination on August 30, 1981, of President Muhammad-Ali Rajai and the Prime Minister, Mr Javah Bahonar (Hazhir Teimourian writes).

The minister is Mr Behzad Nabavi, the current holder of the heavy industries portfolio who was, at the time of the killings, a Minister of State for Executive Affairs.

According to a Tehran daily, Rasseidat, which has published, without comment, accounts of a new investigation into the affair, another of the suspects, Muhammad Muhammad, a former chargé d'affaires in Kabul, recently committed suicide while undergoing interrogation.

Also held, according to the same paper, is Khosroo Teherani, Iran's security chief until 18 months ago.

Japan oil suppliers reassured

Tokyo (Reuters) - Japan yesterday sought to assure its Middle East oil suppliers that its policy towards them had not changed despite the Tokyo summit declaration against terrorism, naming Libya as a major culprit.

Mr Shintaro Abe, the Foreign Minister, told the Lower House foreign affairs committee not to jump to conclusions. "We, as the summit host country, played a role of co-ordinating views. It is only natural for each summit country to make its independent decision based on its own treaties and domestic laws."

The declaration called for a ban on arms sales and curtailment of diplomatic ties with countries sponsoring terrorism. It specifically named Libya. The Prime Minister, Mr Yasuhiro Nakasone, yesterday said Japan would act on its own in deciding whether or not to implement the measures.

Syrians linked to suicide bombings

By Our Foreign Staff

US suspicions of Syria's complicity in bomb attacks and assassinations directed against the West were first voiced covertly - and then ever more publicly - after the suicide bombings of the US multinational force Marine base in Beirut on October 23, 1983.

CIA investigations into the slaughter, in which more than 240 American servicemen died, never produced the identity of the truck bomber who drove smiling into the Marine compound early that Sunday morning.

Senior US officials from Lebanon who met at a confidential seminar in Norway on the multi-national force last year were forced to admit that they still could not name the organization which planned the attack.

But the same officials laid great emphasis on Syria's "guilt" in obstructing the work of the four-nation international

army and on encouraging militias to attack it.

American intelligence agents did claim later that they received information that Iraqis and Syrians had both been behind the Marine assault.

They said that several Iraqis had been trained in the Syrian town of Zabadaoui on the Lebanese border and then sent into Lebanon to organize the bomb attacks.

The closest the Americans have come to identifying Syria as a culprit in recent bomb attacks came only a few weeks ago when Greek police blamed a Lebanese woman member of the Syrian Social Nationalist Party for planting the bomb that exploded on a TWA flight over Argos.

The woman, who lives in the northern Lebanese city of Tripoli, and whose husband was a militiaman who died fighting in Lebanon, denied the charge.

Stinging Gorbachov attack on US

From Christopher Walker Moscow

In a stinging new attack on the United States for its recent air raids on Libya, Mr Mikhail Gorbachov, the Soviet leader, warned in a Kremlin speech that a similar crisis over Syria or Iran could break out at any moment.

"The aggressor sustained a moral and political defeat in Libya. Virtually the entire international community con-

demned, in one form or another, the actions of the United States, but the White House would not calm down," he said. "It is bristling with new threats, now not only to Libya, but also to Syria and Iran. This means another crisis, caused by a striving for hegemony, can break out at any moment."

Speaking at a dinner in honour of the visiting Marxist President dos Santos of Ango-

la, Mr Gorbachov claimed that the world had just lived through an "acute crisis" as a result of the bombing of Libya. He argued that no pretext about "international terrorism" could justify the actions taken by the US. "These actions themselves are the worst manifestation of terrorism, state terrorism, when a strong power claims the licence of 'hijacking' countries it does not like."

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DAVID BELLAMY ON BRITAIN'S COUNTRYSIDE. In a new special number of Country Life devoted to countryside conservation, Dr David Bellamy traces the ecological history of Upper Teesdale and explains why it should be designated a World Heritage site. Also, David Tomlinson writes about the work of the Nature Conservancy Council; Charles Jarvis offers a view on hops in the landscape; Stuart Housden and David Minns consider the conflict between skiing and nature conservation in the Highlands; Ralph Whitlock discusses the future of a Wiltshire wood once threatened and now held in trust as a wildlife refuge; and, in a colour feature, Gordon Winter describes Canada's fine record in the management of national parks. The pick of the week's finest properties. COUNTRY LIFE On sale now

FORTUNES HAVE BEEN MADE INVESTING IN PENNY SHARES!

WHY "PENNY" SHARES?

Penny Shares are an area where the small private investor really can score: first of all because they're invariably too small for the big institutions to bother with . . . until they've gone up that is — but before then, they're a real opportunity for the small investor to get in first for a change. Second, because let's face it, however good a "blue chip" is, it is literally impossible to make a fortune out of a small investment in a leading share. To do that, you have to buy shares that are low-priced . . . preferably mere pennies . . . sell them, and then successfully "switch" into another penny share. That way, it's at least technically possible.

In 1983, every single one of the top ten best-performing shares has been a penny share on January 1st. (Source: The Observer and Datastream.) In fact, all of the 1983 winners were up around 500% or more and 6 of them had been recommended in The Penny Share Guide. 1984 continued the progress, and in 1985, 16 out of the top 20 best performing shares of the year were 'PENNY' shares . . . and of these 16 'penny' shares, 15 HAD BEEN RECOMMENDED IN THE PENNY SHARE GUIDE! 1985's Share Race winner Wire and Plastic (with a rise on the year of +750%) proved once again our point about the sheer logic of penny share investment . . . the downside is strictly limited, but the upside is almost literally infinite!

Indeed if you had followed The Penny Share Guide's advice (given two months running) and bought Polly Peck at 18p, with a £1,000 investment . . . and

then let's suppose you had sold it at the recent high of 3,000p* . . . you could have made £160,000 . . . not a million, but well on the way.

At least with penny shares, the small investor (or the large investor using a small part of his funds) stands a fighting chance . . . at least with penny shares it's possible! Don't miss out entirely on this exciting area of the stockmarket.

The penny share market is a world apart from the rest of the stockmarket. And the rules for judging which ones to buy and when to sell them are very different from what you are used to, if you have been investing in blue chips up to now. But that is where we can help you.

Right now, many respected investment analysts believe we are on the verge of the greatest Bull market of all time. All the signs are there. Shares are cheap by historical standards and profits are expected to improve following the end of the recession.

The fuse is lit, and by the time you read these words the upwards movement may already be under way. All you have to do now is complete and return the enclosed application form to us. That way, you could be ready to take advantage of the next "Polly Peck" or "Wire and Plastic" . . . or indeed any of 1986's winners, amongst which we feel sure there will be a fair spread of penny shares, certainly if past performance is anything to go by.

*Subsequently, of course, there has been a 10 for 1 free issue †Adjusted for scrip issue

THE SHEER LOGIC OF 'PENNY SHARES'!

MIGHTY OAKS FROM LITTLE ACORNS GROW

Taking every company in the UK stockmarket, these were the Top Ten outstanding shares in the country over 1985, in the Daily Telegraph Share Race:

1. Wire and Plastic* recommended PSG 37p
recent high 315p +751%
2. Somportex* recommended PSG 20p
recent price 186p +830%
3. Regalion Properties
4. British Benzol* recommended PSG 16p
recent price 69p +331%
5. Sangers Photographics* recom. PSG 26p
recent price 78p +200%
6. Parkfield Group* recommended PSG 10p
recent high 235p +2,250%
7. Ashley Industrial*
8. Unigroup* recommended PSG 41p
recent high 110p +168%
9. A & P Appledore
10. Tozer Kemsley* recommended PSG 24p
recent high 78p +225%

*a penny share on January 1st 1985
(prices current, February 1986)

Of course, past performance is no guarantee of future success, but as you can see, 7 of the top 10 had been recommended in PSG. Wire and Plastic twice in fact, so there was plenty of time for subscribers to buy. Two of the top ten, Regalion and Appledore, were NOT penny shares, the rest were, so again you can see how the leading rises were heavily weighted towards the 'penny share' sector. Unigroup, we can't really claim much credit for, because we did in fact suggest selling that well before the major rise occurred, but the essential point remains the sheer logic of the situation . . . 'penny' shares are far more likely to show the highest % rises in the market. Incidentally, the 1984 Daily Telegraph Race winners, Pentland Industries and Samuelson Group, both continued their upwards progress and finished only just outside the top ten for 1985, which goes to show that with 'penny' shares you need patience to give them time to perform in the first place, and patience to stay with them once they're into their stride.

A FINAL WORD ON 1985

The real excitement has obviously been at Wire and Plastic, which always were good solid value; hence our strong recommendation at 35p and 37p around the summer of 1984, but it took the 1985 arrival of Saatchi's finance director to get the shares motoring! Today they've been 310p! That just could not happen with an ICI — they might have moved a farthing on the news! With penny shares, one single, simple, solitary event can radically transform them — sometimes overnight . . . but not always overnight by any means. Pentland Industries for example, is today truly a legend and shows how a 'penny' share really can perform . . . given the time. In July 1978 we spotted them at the equivalent of *6½p, today they've been an incredible 320p, a 4,704% rise, reminiscent of Belleair and Polly Peck in their time. Similarly, Lanza too proved that 'penny' patience can be a virtue — their shares have risen from their original recommendation in our May '81 issue when they were the equivalent of **3¼p, to their recent 38p, much of it achieved in '85. This is the potential end the world of penny shares, truly a world apart from the rest of the market.

*adjusted for scrip issue. **adjusted for rights issue.

● PENNY SHARES ARE MORE AFFORDABLE

There is one undoubted factor in favour of low-priced shares, namely that more people can afford to buy them. And the more people that buy a share, the greater its chance of rising.

● PENNY SHARES HAVE MORE ROOM TO GROW

It is hard to see how a giant company like ICI, Imperial Tobacco, Distillers or the other stockmarket leaders could ever be ten times larger than they are today. But many companies with low-priced shares can and will be.

● PENNY SHARES BENEFIT FROM OWNER MANAGEMENT

No one can deny that a man usually works harder to build and maintain a business of his own than he does to build up someone else's. This fundamental fact of human nature contributes to the faster growth of many smaller companies. And of course, the interests of an owner/manager are very much in tune with those of the company's shareholders. He wants to see the company grow. He wants to see the share price double or triple, because it will have a meaningful impact on his personal fortune.

● HOW THE PENNY SHARE GUIDE CAN HELP YOU

Here at the Penny Share Guide, we spend our whole time studying penny shares, analysing their prospects and selecting the few that could become real winners. We are the only regularly-published guide on penny shares, and over the years we have acquired a tremendous amount of experience, contacts and background knowledge, all of which is at your disposal when you join us.

● WHAT YOU GET

Every month, you will receive a full list of new recommendations; news of other penny shares here and overseas; an alert about which shares are 'on the move' . . . and why.

● WHAT TO DO NEXT

See for yourself how The Penny Share Guide can help you by trying it out for one year — current issues of The Penny Share Guide are strictly reserved "for subscribers only". Join them today by becoming a subscriber yourself. To be sure of receiving the next issue on time, you must post your membership form off as soon as possible.

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Royal tour of Canada and Japan

Princely advice to stop youth violence in the age of automation

The Prince of Wales has called on youth to concern themselves with bringing out their "latent abilities" in people and thus help combat a drift into subcultures, alienation and violence.

From John Best, Vancouver

The young people attending the farewell dinner... "But what should concern us," he went on, "is how to bring out the latent abilities and talents so often hidden in the rest of us, or wasted. Those who are left out tend to retreat into subcultures governed by rituals of their own that can lead to alienation and even violence."

...I hope you'll value your heritage and learn from the mistakes of others. As an example of others' mistakes he cited the lack of foresightedness in the exploitation of the Amazon rain forests. In Canada too "the temptation must be enormous to exploit natural resources where they are easiest to get at."



Mr Sadeq al-Mahdi (left), the new Prime Minister of Sudan, is congratulated after his election at the National Assembly.

Offer to rebels by Sudan Premier

Khartoum (Reuters) — Mr Sadeq al-Mahdi, voted in as Prime Minister by Sudan's parliament, has extended an olive branch to neighbouring Ethiopia and called on Addis Ababa-backed rebels in the south to negotiate a peaceful settlement.

Suharto family threat to sue over 'smear'

Jakarta (Reuters) — The family of President Suharto of Indonesia has issued a stinging rebuttal of corruption allegations published by The Sydney Morning Herald and has threatened to sue the journalist who wrote them.

great wealth in the style of former President Marcos of the Philippines was regarded as insulting by the Government here and triggered a diplomatic row between Australia and Indonesia.

Ethiopians admit defection at last

From Charles Harrison, Nairobi

The Ethiopian authorities have announced the defection of Dawit Wolde Giorgis — who, as head of the Ethiopian Relief and Rehabilitation Commission, had the task of co-ordinating international aid for victims of the 1984 and 1985 famines there — six months after he left the country and failed to return.

Sabah Christian leader sworn in

From M.G.G. Pillai, Kuala Lumpur

Datuk Joseph Pairin Kitingan, leader of the Christian-dominated Sabah United Party, was sworn in as Chief Minister of Sabah yesterday within hours of his party's landslide victory in a mid-term State Assembly election.

The new Cabinet: Prime Minister and Home Affairs: Datuk Seri Mahathir Muhammad; Deputy Prime Minister and National and Rural Development: Chua Jui Sain; Finance: Mr Balm Zainuddin; Public Works: Datuk Saamy Velu; Labour and Manpower: Datuk Lee Kim Sui; Welfare Services: Datuk Abu Hassan Omar; Justice and Minister in the Prime Minister's Department: Datuk James Ongkili; Minister in the Prime Minister's Department: Datuk Khalil Yastob; Defence: Datuk Abdullah Ahmad Badawi; Housing and Local Government: Datuk Chan Siang Surt; Foreign: Tunji Ahmad Ritsa; Trade and Industry: Tunji Razaleigh Hamzah; Transport: Datuk Ling Liong Sik; Primary Industries: Datuk Paul Loong; Energy, Post and Telecommunications: Datuk Leo Moggie; Public Enterprises: Datuk Rafidah Aziz; Education: Anuar Ibrahim; Land and Regional Development: Datuk Agil Adam; Information: Datuk Rais Yatim; Science, Technology and Environment: Datuk Stephen Yong; Health: Datuk Mok Han Yuen; Federal Territory: Datuk Shahril Samad; Culture, Youth and Sport: Datuk Sulaiman Daud.

Police are 'closer' on Palme

From Christopher Mosey, Stockholm

The chief of the Stockholm police, Mr Hans Holmer, yesterday blated that there may have been an "international motive" behind the February 28 assassination of Mr Olof Palme, the Swedish Prime Minister.

Tax return sweetener for Spain

From Richard Wigg, Madrid

Spain's Socialist Government, which is seeking re-election next month, has postponed the deadline for making this year's income tax returns until after polling day in an attempt to avoid upsetting the electorate.

Jail preferred to bail

From Harry Debelius, Madrid

Senior José María Ruiz-Mateos, former owner of Spain's biggest private holding company, Rumasa, until it was expropriated three years ago, said he will return to jail rather than put up 300 million pesetas (£1.4 million) bail, according to reports published here yesterday.

TWA's 40 years' celebration means \$40 offers for you. TWA has been flying passengers across the Atlantic for 40 years. That's why we're No.1 across the Atlantic now. Now we're celebrating. And we'd like you to celebrate with us. So we're offering a range of exciting and money-saving deals to those of you who book TWA transatlantic flights for travel completed by 12th June. Look at what you can get flying TWA now: a Hertz car for only \$40 a week (that's about £27), TWA flights in America for only \$40 each (minimum six, maximum eight) — and a stay in a Hilton Hotel for \$40 per person per night. These are the exciting offers TWA is making to celebrate its 40 years' service. So make sure you plan your visit to the USA around TWA. These schemes are operated by selected tour operators*. Certain conditions apply, so check with your Travel Agent. You'll enjoy it more, find it more convenient and a lot more enjoyable to be flying with the airline that leads the way to the USA — and has been doing it for 40 years. Leading the way to the USA TWA

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SPECTRUM

Preacher of the liberation gospel

THE TIMES PROFILE ALLAN BOESAK

There was an expectant stir in the congregation packed into a church in a coloured (mixed-race) suburb of Cape Town one day last January as Dr Allan Boesak, most magnetic of the new breed of turbulent priests...

Earlier in the day, President P.W. Botha had opened Parliament - a body with segregated chambers for whites, coloureds and Indians, but no seats for the African two-thirds of the population...

In his closing catechism on the evils of the Botha government, Dr Boesak returned to his opening theme, promising his cheering audience repeatedly that "Dagon will fall".



Fiery performer: Allan Boesak, the most magnetic of South Africa's turbulent priests

thinks of the role that just one man, D.F. Malan, played in their own history - a reference to the DRC pastor who in 1948 became the first prime minister of the apartheid era...

BIOGRAPHY

- 1946: Born on February 23, at Kakamas in north-eastern Cape; the seventh child of eight children of schoolmaster father and seamstress mother.
1963-67: Studies for the priesthood at the Bellville theological seminary in Cape Town.
1968: Ordained as a minister in the Sendingkerk the coloured branch of the Dutch Reformed Church...

cy of foreign economic disinvestment in South Africa and a boycott of schools. If he were found guilty of the former, it would set an interesting precedent in view of last month's call - by Bishop Tutu, soon to become Archbishop of Cape Town and Metropolitan of the Anglican Church in Southern Africa - for punitive economic sanctions.

Boesak agonizes over the morality of violence. From a strictly theological point of view, he believes, the case for counter-violence against the South African state is almost unanswerable. He can find no good argument why Calvin's concept of "public avengers" raised up by God "to punish unrighteous dominion" should not apply to the ANC.

Yet for all that, he insists, the Church's duty to warn against counter-violence is greatest precisely when its use seems theoretically most justified. "I really don't believe that violence can ultimately solve problems", he says. "I am desperately afraid of what violence does to people, the soul-destroying element of violence, the ease with which one slips into using violence, and the difficulty of breaking a cycle of violence once it has begun..."

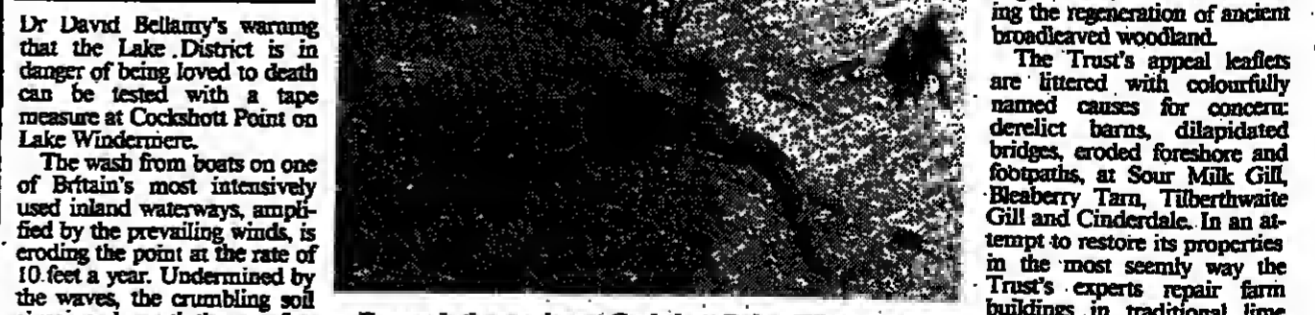
Boesak, born in the small rural town of Kakamas in the semi-desert of the north-eastern Cape, was the seventh of eight children of a school-teacher father and a seamstress mother. His father died when Boesak was seven, and the family moved to Somerset West, also in the Cape...

Michael Hornsby

Advertisement for Grants of St James's Cotes du Roussillon wine. Includes a map of the wine region, several wine bottle images with descriptions and prices, and the logo for The Victoria Wine Company.

Keeping the Lakes in trim

The popularity of Britain's best known area of natural beauty has created a severe problem for the National Trust



Exposed: the erosion at Cocksbott Point, Windermere and tarns, and many woodlands and areas of shore. But its 140,000-acre holdings are exposed to the most extreme climate in England, the fell boot and the vagaries of EEC agricultural regimes.

There has been a huge influx of car-borne visitors million membership that the appeal has been under-promoted since its launch in 1984. It has raised about £350,000 so far, falling short of its modest target of £500,000 over the first two years.

CONCISE CROSSWORD NO 945. Includes a crossword puzzle grid and a list of clues for both across and down words.

FINANCE AND INDUSTRY

Leigh-Pemberton calls for international supervision

The Governor of the Bank of England, Mr Robin Leigh-Pemberton, yesterday called for the supervisors of banks and securities markets around the world to coordinate their regulatory responsibilities.

He said: "With banking and capital markets becoming closer and borrowers moving between them, I wonder whether banking and securities supervisors should not now be putting their heads together internationally."

Kingdom that they would be subject to the same supervisory rules as British banks or risk being reported to their own supervisory authorities.

STOCK MARKET FT 30 Share 1345.7 (-22.8) FT-SE 100 1610.1 (-26.1) USM (Datastream) n/a

Bestwood lifts bid

Bestwood, the investment holding company, looked set to win the takeover battle for the Country Gentlemen's Association last night, after it increased its offer to 7 shares for 2.

Debt bites

Royal Bank of Scotland yesterday reported pretax profits for the six months to March 31 up from £75.9 million to £92.7 million.

Profit up 19%

Nurdin & Peacock reported a pretax profit for the year to January 4 of £15.7 million, up 19.3 per cent on the previous year.

Property sale

Burnett & Hallamshire, the troubled coal-mining group which wrote off £49.3 million on speculative Californian property developments last year, has sold its third Californian development for \$28.1 million (£18.3 million).

Whessoe dip

Whessoe is holding its interim dividend at 2.5p, after reporting pretax profits down from £2.02 million to £1.37 million for the six months to March 29.

Shops bought

W H Smith & Son has paid £800,000 for 75 per cent of Paperchase Products, which trades in two greeting cards and fashion stationery shops in London.

Philips' slip

Philips Lampe's pretax income fell from 532 million fl to 394 million fl (£103 million) in the first quarter of this year on sales down from 14.23 billion fl to 13.06 billion fl.

Trafalgar House in agreed £80m bid for John Brown

Trafalgar House, the shipping, industrial and oil conglomerate, yesterday announced an agreed takeover bid for the John Brown engineering group which it helped rescue last year by taking a 29.9 per cent stake as part of a refinancing package.



Eric Parker, John Brown executive, will remain in charge of the company.

back a similar amount to 296p. Trafalgar also announced its results for the six months to March 31 yesterday, reporting pretax profits up from £57.4 million to £72.7 million.

Bank keeps control

The Bank of England is to retain responsibility for supervising dealings between brokers in certificates of deposit and wholesale markets in currency and gold options and futures, Mr Ian Stewart, Economic Secretary to the Treasury, said in a written parliamentary answer.

Takeover offer likely for Aitken Hume

The long-awaited bid for Aitken Hume, the banking investment group which has had a spate of boardroom departures, is expected today.

Wimpey stake is placed

Grove Charity Management has placed 14.9 per cent of George Wimpey, the construction, housebuilding and property group, on the market for £73.08 million, reducing its stake in the company to 35 per cent.

Park Place 'yes' to bid

Park Place, the company running training courses for accountants and other professional groups, has agreed to a £49.4 million cash offer from Wolters Samsom Groep, a Dutch company specializing in technical and business publishing.

King & Shaxon set to take Smith St Aubyn

Irving Trust, the US banking group, yesterday bowed out of the battle for Smith St Aubyn, the discount house, opening the way for King & Shaxon, another discount house, to take over its smaller rival.

W German prices fall for the first time in 27 years

Consumer prices in West Germany have fallen over the past 12 months - the first such decline for nearly 27 years. But no early relaxation of monetary policy is expected.

Laporte pay

Laporte Industries accounts for 1985 show that the salary of the chairman, Mr R M Ringwald, was £161,750 against £127,879 in 1984. In addition, he received an annual performance bonus of £117,115 (£86,142) and a further long-term performance bonus of £131,043, making a total of £409,908.

Offer success

The application list for the public offer of shares in Westbury closed oversubscribed.

£6m hotel

Beaumont Estates is to build a 124-room four-star hotel at Reading to be leased for 125 years to Norfolk Capital Hotels for £6 million.

Salomon man

Dr Peter Coym, a director of Commerzbank, is to join Salomon Brothers as head of its new West German subsidiary in Frankfurt.

Executive Editor Kenneth Fleet

Sir Nigel fails to let in the light

Trafalgar House continues to produce results and pay dividends normally designed to satisfy the most fastidious fund managers, yet the performance of its shares has a faded look. Fashions change and Trafalgar is no longer fashionable; or perhaps more accurately it does not do currently fashionable things.

has flexed its muscles just to make sure they are still in working order. Its muscles will be needed, but Sir Nigel Brookes does not pump iron for display. Trafalgar's acquisitions like its disposals always have a certain logic.

Given the nature of the shut-out offer, the choice for John Brown shareholders is little wider than the one that faced Hobson. Shares worth 118p seven years ago can now be sold in the market for about 29p or exchanged for Trafalgar House paper worth a penny more.

Promise and confusion

One of the most promising, and at the same time most confusing, outcomes of the Tokyo summit, is the apparent agreement of the leaders of the Western industrialized countries to embark on a period of co-ordinated economic management.

rather removing the policy inconsistencies and imbalances which lead to currency volatility. So far so good, and everyone at the summit appeared to agree that this was a Good Thing.

James Baker, in his post summit interviews, implied that goals would be set for these indicators, and corrective action taken when the goals are not met. This, of course, is optimism about the powers of economic policy taken to absurd extremes.

MARKET SUMMARY STOCK MARKETS New York 1765.67 (-22.08) Tokyo 15963.85 (+53.70) Hang Kong 1865.85 (+7.49) Amsterdam Gen 254.8 (-3.0) Sydney AD 1247.0 (+8.7) Frankfurt 2088.9 (-22.4) Brussels 669.00 (+31.61) Zurich 403.6 (+2.3) SKA General 499.50 (Same)

MAIN PRICE CHANGES BEECHAM 393p (-10p) Glaxo 925p (-20p) Network 306p (-50p) Electromechanics 414p (-18p) Eurotherm Int 230p (-25p) Lex Service 379p (-13p) Tozer Kamsley 178p (-11p) Jaguar 228p (-18p) S W Barstons 222p (-13p) Hilldown Holdings 300p (-11p) Rowntree Macintosh 513p (-17p) Aspart Holdings 248p (-25p) Hams Queensway 382p (-14p) Royal Bank Scotland 830p (-15p) Prudential 842p (-25p) Sun Life 340p (-18p) MEPC 334p (-13p) Mercantile House 334p (-13p)

INTEREST RATES London: Bank Base 10 1/4% 3-month interbank 10 1/4-10 3/4% 3-month eligible bills 10 1/4-10 3/4% buying rate US: Prime Rate 8.50% Federal Funds 5 1/2% 3-month Treasury Bills 6.07-6.05% 30-year bonds 11 1/2-11 3/4%

CURRENCIES London: New York: £: \$1.5275 £: DM2.2005 £: Sfr12.8223 £: FF10.7779 £: Yen2.8229 £: Index: 76.3

GOLD London: London Fixing: All 3342.15 pm-3342.45 Close 3342.50-343.00 (£222.75-223.25) New York: Comex 3344.00-344.50

CHANEL GENTLEMAN'S SHAVING FOAM. Entente cordiale. CHANEL FOR GENTLEMEN. Image of a shaving foam can and a razor.

WALL STREET

New York (Reuters) - Wall Street shares slid in early trading yesterday on concern over rising interest rates amid a large refunding by the US Treasury...

Table with columns for stock symbols (e.g., AMR, AIG, Allied Signal) and their corresponding prices and changes.

FOREIGN EXCHANGES

Table titled 'STERLING SPOT AND FORWARD RATES' showing exchange rates for various currencies like the Australian dollar, Canadian dollar, etc.

OTHER STERLING RATES

Table showing other sterling rates for currencies such as the Argentine peso, Australian dollar, and Hong Kong dollar.

COMMODITIES

Table listing commodity prices for items like copper, tin, and zinc.

COMMODITIES

Table listing commodity prices for items like wheat, soybeans, and sugar.

MONEY MARKETS AND GOLD

Table showing money market rates for various currencies and gold prices.

DOLLAR SPOT RATES

Table showing dollar spot rates for various international currencies.

INVESTMENT TRUSTS

Table listing investment trusts and their performance metrics.

EURO MONEY DEPOSITS %

Table showing Euro money deposit rates for various banks and currencies.

GOLD

Table showing gold prices and related market data.

INVESTMENT TRUSTS

Table listing investment trusts and their performance metrics.

EURO MONEY DEPOSITS %

Table showing Euro money deposit rates for various banks and currencies.

GOLD

Table showing gold prices and related market data.

INVESTMENT TRUSTS

Table listing investment trusts and their performance metrics.

CANADIAN PRICES

Table showing Canadian stock prices for various companies.

INVESTMENT TRUSTS

Table listing investment trusts and their performance metrics.

THE TIMES UNIT TRUST INFORMATION SERVICE

Large table providing detailed information on various unit trusts, including their names, managers, and performance data.

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TEMPUS

Harris Queensway eyes likely quarry

Harris Queensway is on the prowl once more. The rights issue announced yesterday opens the way to yet another acquisition. Sir Philip Harris, the chairman and chief executive, admitted he was watching Comer closely, and there are bound to be other opportunities.

particularity in the Debenhams outlets. Bad weather at the start of the year and high interest rates hampered growth. Trading in the out-of-town stores is now showing useful gains but it is not so buoyant on the high street.

Next two years, after which its involvement in the scheme is due to end. Nurdin & Peacock The decline of the independent grocer has been a feature of the retailing scene for many years.

Loss soars at Barker & Dobson

Barker & Dobson, the confectionery manufacturer based at Liverpool, reports higher losses for 1985 and is passing the dividend. An interim dividend of 0.1p was paid for 1984, but no final.

Losses were £6.7 million, compared with £2.23 million, despite an increase in turnover from £22.76 million to £25.42 million. The pretax loss climbed from £2.12 million to £6.66 million.

The loss on discontinued activities was £6.03 million, which is made up of a loss of £5.87 million by the retail division up to its sale last September and a deficit of £166,000 by the property division to its sale in October.

Barker's auditors have given a qualified report on the results of the discontinued activities. In brief JAMES FISHER: Total dividend 3.3p (3.2p) for 1985. Turnover £39.63 million (£35.07 million). Profit, before tax and extraordinary items, £3.04 million (£2.84 million).

£72m cash call helps push shares into deeper gloom

Share prices continued to slide yesterday, as dealers took note of Tuesday's sharp increase in bank lending and sterling M3, another substantial cash call - this time from Harris Queensway - and Wall Street's renewed decline.

There was also caution in front of today's two by-elections, at Ryedale and West Derbyshire, so that the two important indexes closed at their lowest levels of the day, with the FT 30-share index falling by 22.8 points to 1,345.7 and the FT-SE 100 tumbling by 26.1 points to 1,010.1.

Shares lost three quarters of a point as hopes of another early cut in interest rates faded behind the inconclusive outcome of the Tokyo Summit. Stores tumbled as Harris Queensway called for £72 million for its expansion and production profits below best expectations.

The Co-operative Wholesale Society (CWS) yesterday reported depressed profits following the absorption of south London's loss-making Royal Arsenal Co-operative Society (RACS) at the beginning of last year.

STOCK MARKET REPORT

particularity Lloyds, which rose 15p at one stage, on unsubstantiated reports that Prudential had acquired a near-30 per cent holding. However, the mood quickly changed as Royal Bank of Scotland announced profits well below expectations.

quartermiles, with Commercial Union down 5p to 324p. Leading industrials weakened by 7p to 20p, including Beecham at 383p, BP 545p, Glaxo 925p, Grand Met 330p and ICI 934p. But Allied-Lyons resisted the trend, at 310p, up 5p, as recent rights issue talk faded.

RECENT ISSUES EQUITIES Ashley (1) (185p) 199-4 BHP (160p) 215-2 Brookmount (160p) 228-2 Chanary Soc (83p) 83-2 Cranwick (1) (95p) 103-2 Davies (1) (150p) 20-2 Debtor (130p) 144-3 Ferguson (1) (10p) 28-1 Gold Ore (1) (185p) 216-2 Granite Surface (56p) 83-2 Green (5) (120p) 125-2 Inco (120p) 121-2 Jarvis (1) (150p) 138-2 Jays (1) (115p) 106-2 Lee (1) (150p) 158-1 Lodge Cars (70p) 92-2 Macra (4) (105p) 128-2 Marston (1) (150p) 153-2 Mustard (1) (105p) 119-2 Ready Useful (330p) 388-2

RACS rescue hits profits at CWS By Derek Harris, Industrial Editor Landau said the trading profit was far better than expected in view of the considerable extra commitments taken on.

trading loss of about £10 million a year. The Co-op as a whole has its toughest battle with supermarket chains like J.Sainsbury and Tesco Stores in the South-east. And it faces increased competition from other grocery chains such as Asda and Sainsbury.

MEPC, long talked-of as a possible target for Trafalgar, fell 16p to 340p. In dull buildings, Wimpey slipped 6p to 183p as Grove Charity Trust placed nearly 15 per cent of its 49 per cent holding with institutions.

British Aerospace was supported by US buying at 555p, up 7p, but Jaguar retreated 18 per cent to 478p. TI Group added 4p to 583p, on continued hopes of a bid from BBA Group, 7p easier at 268p.

Profit-taking knocked 11p from Tozer, Kemsley, at 206p and Ladbrokes, recently depressed by a chart "sell" signal, weakened another 8p to 324p. Monopoly worries unsettled S & W Berisford, 13p down at 223p, while the rival holders, Hillsdown, at 300p and Tate and Lyle, 586p, fell by 11p and 5p in sympathy.

Rowntree, at 513p, gave back 17p of its recent rise, inspired by reports of a bid. Higher profits did little for Nurdin and Peacock, at 178p, down 4p. H Samuel "A" rose 10p to 125p, in anticipation of a formal bid from Ratners, 6p better at 157p in ex-rights form.

But Mr Landau claimed that considerable progress had been made south of the Thames, with more than 60 stores refurbished. And there was now a prospect that the contraction of overall Co-op selling space had been reversed. Development of smaller Co-op outlets as new-style convenience stores under the Late Late Supershop banner looked likely to provide a way of keeping good sites within the Co-op.

Introducing a new name...

WILLIAM M. MERCER FRASER LIMITED

William M. Mercer Fraser Limited brings together the consulting practices of William M. Mercer-MPA and Duncan C. Fraser & Co. The merger, fully effective from 1st May, 1986, will give the benefit of wide-ranging and substantial resources to our clients in the UK and internationally.

Our new firm will practice in the whole field of the employer-employee relationship including specifically pensions, actuarial advice, employee benefits, compensation and personal financial planning.

UK Offices

London · Birmingham · Brentwood · Chichester · Edinburgh · Glasgow · Leatherhead · Leeds · Liverpool · Manchester · Newcastle · Watford

European Offices

Brussels · Dublin · Frankfurt · Geneva · The Hague · Madrid · Paris · Zurich

Other offices in Australia, Canada, Hong Kong, Japan, New Zealand and USA.

Another optical fibre 'first' for Florida network

The first Plessey export high-speed optical fibre communications system is now in service for the United Telephone Company of Florida.

Installed by Stromberg-Carlson Corporation, the Florida-based telecommunications subsidiary of Plessey, the new 565 Mbit/s transmission system links several of United's exchanges.

The system will eventually extend for more than 300 miles with numerous spurs along the route. MODERNISATION This programme of modernisation includes upgrading the 140 Mbit/s Lightwave systems already supplied by Plessey to 565 Mbit/s.

In future, United Telephone's high density Florida traffic will be carried on optical fibre systems, with most of its routes operating at 565 Mbit/s.

For more than a decade Plessey has been developing and combining the technologies of opto-electronic devices, digital multiplexing, digital line systems and optical fibre connectors to create optical fibre transmission systems second to none.



Tom Tink, in a suit of United Telephone Company of Florida, 'takes over' his optical fibre system, with Ernest L. Jones, president of Stromberg-Carlson, watching.

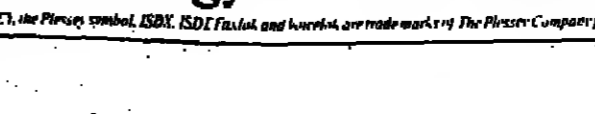
Today, worldwide, there are over 11,000 km of Plessey optical fibre systems carrying operational traffic, under installation or on order. With this success, Plessey has nought up a string of firsts. They include one of the first optical fibre systems to carry normal traffic in the UK, the first long-wavelength optical fibre system in normal traffic service in the world, Britain's longest optical fibre link (at the time the longest operational unrepeatable optical fibre link in the world) and the world's first commercial contract for a 565 Mbit/s optical fibre system carrying operational traffic, now installed between Nottingham and Sheffield.

Plessey at Comms '86

An outstanding opportunity to see just how wide-reaching Plessey is in communications will be at a Stand F22/30 at Communications 86, to be held at the National Exhibition Centre at Birmingham from May 13 to May 16.

On display will be exchange racks for System X, British Telecom's new public digital exchanges for which Plessey is prime development contractor. Also exhibited is the Plessey ISDX family of digital exchanges for business - for thirty to thousands of lines which make available truly integrated communication of voice, text and data. ISDX can link the business world to the emerging public and private Integrated Services

smaller business, and in facsimile, voice messaging, video conferencing, payphones - plus a range of feature phones for home and office which include the ISDT deskphone that allows the executive to handle two telephone conversations plus digital data simultaneously. Examples of Plessey strengths in fibre optics transmission together with packet switching and data networks will also be on display.



'Friend or foe' system made far safer

A new Plessey who goes there' electronic test system has been ordered by the MoD. Called Plessey ALTF (Automatic Launch Test Facility) it will automatically check an aircraft's Identification Friend or Foe equipment before take off.

This will prevent aircraft from taking off with faulty identification systems, and thus reducing attack from their own side as well as hostile forces.

The new Plessey system will be used at RAF airfields in the UK and abroad, and there are possible orders from NATO countries also.

Office security

Plessey has launched two new electronic systems to make office telephones and facsimile machines far more confidential. The Plessey Voicelock 100 Secure Telephone uses an encryption device in a standard push-button type phone to scramble voice in digital form. To talk in secure mode, both parties press a red button on their Voicelocks. After a code is keyed in, all conversation becomes completely unintelligible to anyone accidentally or deliberately intercepting it.

FAX SECURITY, TOO

With its Faxlok data encryption unit, Plessey can prevent facsimile messages being sent to unauthorised addresses or being intercepted. The unit connects to Group 3 fax machines operating at speeds up to 9.6 kbit/s and automatically secures data unless otherwise instructed. If the receiver lacks Faxlok, or the current encryption code, the transmission is terminated. When receiving, a machine with Faxlok automatically distinguishes secure transmissions from ordinary transmissions, and is thus fully compatible with Group 3 non-Faxlok machines.

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Portfolio Gold

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Table with columns: No., Company, Group, Gain or loss. Lists various companies like Microfilms, Allied Irish, Standard Secs, etc.

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, Total. Includes instructions to make a note of your daily totals.

BRITISH FUNDS

Table with columns: High, Low, Stock, Price, Change, % P/E. Lists various funds like 1985, 1986, 1987, etc.

FIVE TO FIFTEEN YEARS

Table with columns: High, Low, Stock, Price, Change, % P/E. Lists various funds for 5-15 year periods.

OVER FIFTEEN YEARS

Table with columns: High, Low, Stock, Price, Change, % P/E. Lists various funds for over 15 years.

UNDATED

Table with columns: High, Low, Stock, Price, Change, % P/E. Lists various undated funds.

INDEX-LINKED

Table with columns: High, Low, Stock, Price, Change, % P/E. Lists various index-linked funds.

BANKS DISCOUNT HP

Table with columns: High, Low, Stock, Price, Change, % P/E. Lists various bank discount funds.

STOCK EXCHANGE PRICES Retreat continues

ACCOUNT DAYS: Dealings began April 28. Dealings end May 9. Contango day May 12. Settlement day May 19. Forward bargains are permitted on two previous business days.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'BREWERIES'.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'BUILDINGS AND ROADS'.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'FINANCE AND LAND'.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'FOODS'.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'CHEMICALS, PLASTICS'.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'CINEMAS AND TV'.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'DRAPERY AND STORES'.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'ELECTRICALS'.

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Portfolio Gold - Daily Dividend £8,000. Claims required for +47 points. Claimants should ring 0254-53272.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'OVERSEAS TRADERS'.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'PAPER, PRINTING, ADVERT'G'.

Table with columns: High, Low, Company, Price, Change, % P/E. Lists various companies under the heading 'PROPERTY'.

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INSURANCE AND OVERSEAS TRADERS

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COMMERCIAL PROPERTY

Questions over new security

County Bank and Richard Ellis recently announced new form of security - tradeable equity in a single commercial property - is first and foremost a financial instrument. The property is almost secondary.

Both agree that the new securities - to be called property income certificates - are financial vehicles which happen to apply to property giving the investor an asset-backed flow of income. And they will have to stand up to comparison with other forms of investment.

Ellis and County Bank hope to have three or four buildings valued at about £30 million each ready for flotation by the end of the year and intend to release about 40 per cent of the equity in any one building at a time, which can be done without incurring tax difficulties.

But there are questions about the need for and size of a new securities market trading in commercial property. Ellis and County Bank say market research convinced them it would be viable, and presumably profitable.

But it is unlikely that such a market would survive if fragmented. The property industry is aware of this and Ellis and County Bank are talking with the Royal Institution of Chartered Surveyors and with Mercantile House Holdings, both of whom are promoting the selling of units in single commercial properties. The aims are the same, namely to bring liquidity to an illiquid market, but the method differs. The Ellis-County Bank vehicle is aimed at the professional investor while the unitisation advocates want to see investment widened to include the man in the street.

Arlington Securities to seek full listing

By Judith Huntley

Arlington Securities, the property company which specialises in developing business parks, will tomorrow unveil its intention of coming to the market for a full listing, capitalising the company at £50 million.

It will be followed to market in a few weeks by Bredero, the Dutch developer, which won a hard-fought battle to develop a £90 million office project in the heart of Hammersmith, West London.

Arlington may be called one of the growing band of property trading companies which has made its name in a relatively new area of the market. Bredero, on the other hand, is a mixture of trading and investment company, more in the traditional mould.

The market now loves the so-called "merchant developer." The likes of London & Edinburgh Trust, Rosehaugh and Speyhawk all bear witness to that.

But the market may have more difficulty valuing a company like Bredero, which has successfully developed mixed retail and office schemes and is also involved in the residential market, through Bredero Homes, as indeed are Speyhawk and Rosehaugh.

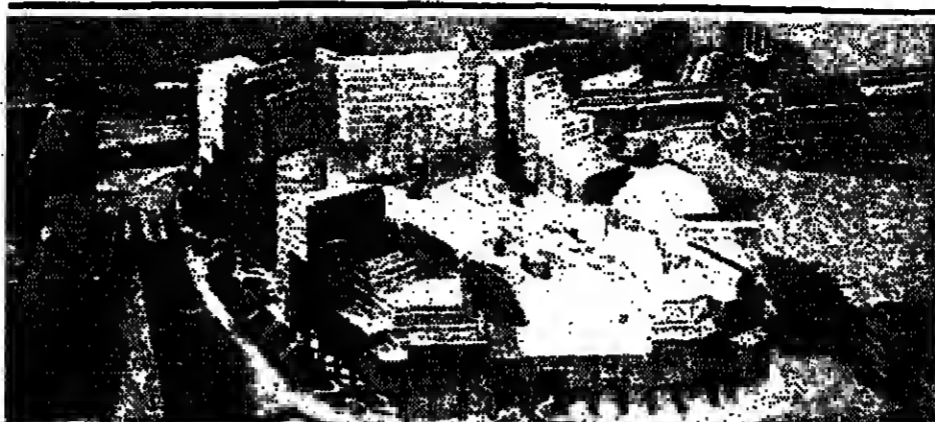
Bredero is choosing to be a mix of trading and investment company because it believes this will give it the best of both worlds in the long term.

On one hand it will have profits growth from trading and on the other it should retain a high quality asset base from its investments.

There has been a re-structuring before the flotation. All the British property activities are now contained in Bredero Properties, the 100 per cent owned subsidiary of Venetigse Bedrijven Bredero, the Dutch company quoted in Amsterdam.

The British companies were formerly owned by Bredero subsidiary of a Dutch company. It will open new doors for finance and offer a better management structure for the UK team.

The Dutch parent company will sell some of its shares in



This is a model of Bredero's most ambitious project to date, the £90 million Centre West office and retail development at Hammersmith, West London.

Phase one will have 90,000-sq ft of offices, a 46,000-sq ft shopping centre and the new transport interchange for London Regional

Transport, which owns most of the island site. The company has had a protracted planning battle to win permission for the project.

Bredero, taking its stake below 50 per cent. But it will maintain a substantial shareholding as a long-term investment. The flotation on the London market will give Bredero several million pounds of new money.

There have been additions to the Bredero board. Mr Michael Davies is the non-executive chairman and is chairman of Tozer Kemsley & Millbourn (Holdings). Mr Peter Firmston-Williams is a non-executive director and holds the same position at Woolworth Holdings. The two will bring a City presence and retailing knowledge to the company.

Bredero Properties is best known for its town centre shopping schemes, notably the

Ashley Centre at Epsom, Surrey, its home town. Bredero has retained a substantial part of the income from the £35 million centre as part of its strategy for building a strong asset base. The project was developed with Friends' Provident Life Office and Epsom and Ewell Borough Council.

Bredero has permission for a 270,000-sq ft retail scheme at Aberdeen with 30,000 sq ft of offices. And its St Albans, Hertfordshire, retail development. The Mallings, is 70 per cent let. The company has a £100 million development programme, excluding its plans for the big office development at Hammersmith.

Bredero's profits grew from £371,000 to more than £2 million between 1981 and 1985 while net assets rose from £1.87 million to more than £18 million.

Arlington Securities, operating in an expanding area of the property market - growth industries - saw its pretax profits rise from £2.42 million in 1984 to £3.01 million in 1985.

It says that all its significant land holdings could be worth £800 million when developed. Arlington wants to raise £10 million before expenses from the flotation. It is going for a full listing.

Apart from its business parks, Arlington is involved in a big City of London office scheme at Holborn with the Mercers Company. And it intends branching into out-of-town shopping centres with leisure facilities.

BAYER AKTIENGESellschaft
The Annual General Meeting of Bayer Aktiengesellschaft will be held on 18th June 1986 in Cologne. Payment of a Dividend of 20% for the year 1985 will be proposed.

Copies of the Company's Annual Report for 1985 in German will be available from:-
Hambros Bank Limited,
141 St James Street, London, W1P 8LP
Kierulff, Benson Limited,
5 G Warburg & Co Ltd
The report in English is in course of preparation.

United Kingdom Shareholders who wish to attend and vote at the Annual General Meeting should by 11th June 1986 inform B G Warburg & Co Ltd, Bond Department, 33 King William Street, London EC4R 9AS, who will make the necessary arrangements on their behalf.

Under Section 125 of the German Companies Act, the Board of Management is only obliged to provide information on deposits and nominees that may be made by shareholders if the parties concerned agree their standing as shareholders in good time.

BAYER AKTIENGESellschaft
8th May, 1986

BASE LENDING RATES

ABN	10.50%
Adam & Company	10.50%
BCCI	10.50%
Dabank Savings	10.75%
Consolidated Crds	10.50%
Continental Trust	10.50%
Co-operative Bank	10.50%
C. Hoare & Co	10.50%
Hong Kong & Shanghai	10.50%
Lloyds Bank	10.50%
Nat Westminster	10.50%
Royal Bank of Scotland	10.50%
TSB	10.50%
Citibank NA	10.50%

† Mortgage Base Rate.

Radical ways pay at Norwich Union

● Norwich Union Insurance's views on 1985 make interesting reading for the property sector. The insurance company says once again that its good performance for its policy holders is attributable in no little measure to its heavy investment in property.

Last year Norwich Union invested £494 million in Britain, with £185 million going into property. Its radical approach to the sector resulted in 38 per cent of new investment money being put into property compared with 32 per cent in equities.

Most of its rivals in the institutional field have been reducing their investment

in property, which averages about 15 to 20 per cent of their overall investment.

Mr David Barker, the chief investment manager, says: "Norwich Union is the biggest developer of retail property in the UK. But why are we so keen on putting money into property? Certainly we expect to get a high initial return from rents - more than 7 per cent from the property investments made in 1985."

"This is well ahead of yields we see quoted in the press and well ahead of the yield from ordinary shares. And we know it is not long before the growth in income from rents starts to overtake the yields from gilts."

● Capital & Counties' withdrawal from making an offer for Bentalls, the family-controlled department store company, raises interesting questions about the nature of retailing and retail assets in the current market.

Bentalls wanted to retain its department store on what is a prime site in the West London suburb of Kingston-upon-Thames. But CapCo argues that it would have been worth substantially more without the store, which is to form part of the £110 million redevelopment of the site being undertaken by Bentalls with Norwich Union Assurance.

Britain's largest shopping centre developer.

CapCo was in the final running with Norwich Union to win the right to develop Bentalls' site but lost by a hair's breadth. Searing dissension in the Bentalls family camp, which owns 57 per cent of the company, the developer tested the market by announcing that it might make an offer for the department store operator.

In the event, blood proved thicker than water and CapCo withdrew.

Bentalls' shareholders will have to wait until 1989 to receive rental income accruing from the development.

AUCTION MAJOR RESIDENTIAL AND COMMERCIAL DEVELOPMENT SITE FORT LAUDERDALE, FLORIDA



76.96 acres prime development site located on West State Road 84 in Broward County. Approximately 7 miles west of Fort Lauderdale-Hollywood, International Airport.

Excellent potential for multi-family residential or commercial development. Adjacent to Pine Island Ridge Condominiums and Golf Course. This area is experiencing steady economic growth supported by a stable population base and well planned development.

Auction July 22, 1986.

GSA representatives will be on site May 12, June 12 and July 21 from 9AM to 4PM. Individual appointments are also available. A \$250,000 cashier's check is required to participate.

For brochure only, call (800) GSA-1313. For additional information, inspection appointments and brochure call (404) 331-2711 or write the address below.

GENERAL SERVICES ADMINISTRATION
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* Extract from the Statement by E.W. Phillips, MBE at the Annual General Meeting on 7th May 1986.

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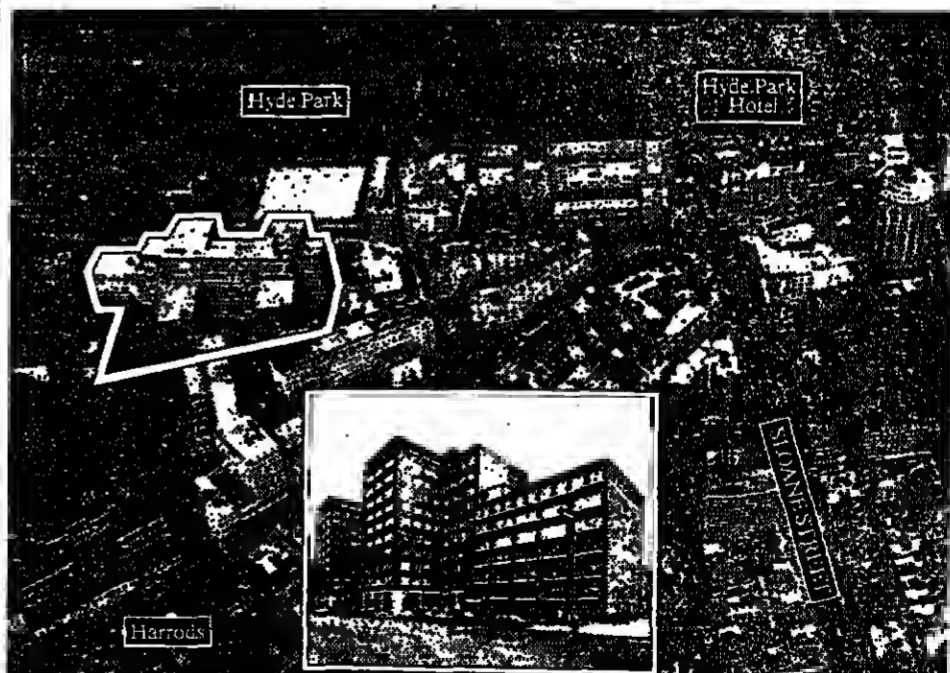
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GENERAL APPOINTMENTS

May 8, 1986

The West has taken quite a battering during the past two decades. The old empires have seen themselves surpassed in the market-place by the Far East. But the tide is now on the turn. The old, anti-industrial attitudes of empires in decline are being reversed.

Industrial relations problems and spiralling wages are now reaching the East, where they still have to catch up with the West when it comes to balancing the political powers of employers and the employed. Countries which become rich on sweat labour have to go through painful times before fair shares are arrived at.

In the West we have been through our pain barrier. The deadwood has been cut away and our business communities are bristling with tightly run, profitable and expanding companies. The harsh school of recession has thrown up a generation of new managers who know how to lead, how to work and how to win.

The evidence is all around us. John Egan has worked miracles at Jaguar, the management team at British Airways has succeeded in rekindling morale from the merest ashes bringing the company back to the forefront of its industry. In the high street Lords Sieff and Rayner, Ralph Halpern, Terence Conran and a host of less famous names are building success upon success.

Behind these famous "shop

window" successes, however, lie thousands of equally dramatic stories in less glamorous industries. Peter Bullock, for instance, was brought into James Neill Holdings to rescue Neill Tool after turning round Flymo for Electrolux. The company, beleaguered by every marketing, management and production problem imaginable, was losing £3.5 million a year. Just by tightening up the leadership Bullock multiplied the share price by five, and the company recently took over Spear and Jackson.

Bullock is typical of the new sort of manager who sets his goals and will not be deviated. He spends money on training and motivating people and it pays off.

Colt International, where the spontaneous "We're Backing Britain" movement started a few years ago, is now under the dynamic new leadership of Martin Wylie. He has steered the company successfully through the recent depression in particularly difficult market conditions.

Now we must harness this new energy and move forward to win back the world markets we have lost during the last generation. To do that we need to spread enthusiasm and optimism throughout industry. Contrary to popular belief people are not motivated by money. Once they have what they believe to be a fair rate for the job, they need other things to inspire them to greater efforts.

All people have ideas on how their companies could be more

The West will win on the industrial front, says Nick Thornely, thanks to the new breed of managers who know how to lead



efficient, but they are not encouraged to voice them. Management simply has to give them permission to speak, finding the keys to release the ideas and turn them into positive suggestions.

Any company which has run a suggestion scheme — and most sizeable ones have — will tell you that only about 5 per cent of people bother actually to put forward their ideas, even if there is a prospect of considerable financial reward dangled in front of them. They will spout on about what is wrong with their job in the pub, and grumble to the family at home, but will not make any effort to change things at the place of work.

In order to get the best from any workforce, management must make sure they feel involved in the whole company, its hopes and its plans. People need to feel proud of their jobs and their employers. Pride is an enormous source of

scheme called Quid Each Day, which sets out as its initial target a saving of £1 every day for every employee. It may not sound like much, but if you have a workforce of thousands it soon adds up. It also acts as a foundation for a change of attitudes, and eventual savings can escalate fantastically once everyone is working along the right lines, aiming at the same goals and enjoying the challenge.

To feel good about their work people always need to face challenges, but they must be carefully planned and attainable — nothing is more depressing than failing to meet a challenge. Performance can also be improved by setting people realistic deadlines. If you give someone forever to solve a problem that is exactly how long he or she will take.

Many jobs can become repetitive and dull, but it is possible to keep people thinking and questioning and laughing with imaginative schemes. Laughter is one of the great untapped sources of energy in Britain. Happy people feel better, and work better.

The secret for building all these incentives into your management style is to have a structured scheme running throughout the company, and including all the motivating factors. The results can be stunning.

The new breed of managers has realized that although technology has an important role to play in their future success, people are still the most valuable commodity any employer has.

All employers know how expensive recruiting, training and employing people is, but have they worked out the potential rewards of using people properly? The financial managers have always worked out exactly how best to utilize their buildings and their capital equipment, yet they seldom sit down and work out the cost of badly managed workers. They talk about "increasing productivity" as an abstract goal, without taking the time and trouble to sit down and work out exactly how to motivate people to achieve it.

It is no good achieving short-term financial goals by laying people off, or by offering others more money to stay. The human being needs more than that to stimulate him throughout a career of up to half a century. To improve people's work attitudes you have to improve their quality of life.

One-off, half-hearted incentive schemes to boost sales or increase production can only ever produce short-term results, and will only ever motivate a small percentage of people. To motivate the majority you have to become involved with their lives and their feelings, their hopes and their aspirations. It takes a lot of management time and effort and is not a route for the lazy boss, but the returns are incalculable.

The only sure way of failing to

take full advantage of our new found strength is to surrender to negative thinking. It is not hard to find voices bemoaning our continued decline and problems. The media can always turn up examples of industrial strife, boardroom corruption, overmanning, inefficiency, greed and all the other deadly sins. It is vital that we do not come to believe that this is the whole picture.

For every example of management or union abuse of power there are a hundred companies full of hard-working, conscientious individuals. The good news does not make interesting reading, and if a company wants to broadcast its success story it will have to blow its own trumpet very loudly to be heard above the moanings and gnashings of teeth.

Industry Year is a brilliant start to our newly reformed position, as is the recent boom in company magazines and trade journals which take positive views of what is going on around them.

We are a nation of massive potential strength — now is the time to grasp the nettle firmly. Once a renaissance is under way it spirals upwards under its own steam. Nothing boosts morale like winning, and small victories can be nurtured into immense triumphs. We are now all set to get back on top. It simply remains for us to do it.

Nick Thornely is managing director of Industrial Motivation, a firm of incentive scheme organizers

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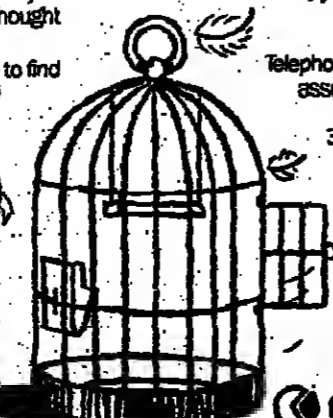
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HORIZONS

A guide to career development

BANKING & ACCOUNTANCY APPOINTMENTS

A turn-up for the blue collar

The news that plumbers can earn a considerably higher hourly rate than solicitors receive from legal aid clients is a sign of the shift in the balance of financial power from the less lucrative end of white collar work towards skilled blue collar jobs and the crafts that in some ways resemble them.

With an increase in the financial earning power and status of blue collar work, interest in these jobs is growing fast. Godfrey Golzen looks at a variety of the options

consisted of one-offs for private clients, but he is now preparing some prototypes for Conrah which may mark the beginning of a new phase.

capital to get started as a goldsmith and that the tools can last a lifetime. Nevertheless the failure rate among makers is very high.

By the way training and Behrens by inclination were quick to focus on what they were best at. Ilina Cantacuzino feels she is getting there now with her silk screen designs for scarves and etched windows.

The plumber's job is acquiring a new status

when he set up on his own as a general handyman in 1980. His starting costs were quite modest. "I had quite a lot of tools already and I bought a circular saw - you need to be able to work quickly if you're doing this sort of thing commercially."

For the financially secure motivation can be a problem

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tion can be a problem if you're financially secure and also have other responsibilities - it's a middle class dilemma, in fact. She oow thinks they tried to do too much, too quickly.

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PERSONAL COLUMNS

RENTALS

Amateur league's pioneers show professional touch



RUGBY LEAGUE DIARY Keith Macklin

Early next week the British Amateur Rugby League Association (BARLA) will announce the names of the 10 teams who will make history this season by forming a professional league, a further step forward by the burgeoning amateur game.

A total of 29 clubs applied to join the new league, the Barrow applications. Others have come from famous amateur sides in Cumbria, Humberside, Greater Manchester, Lancashire, Merseyside and Yorkshire. There is one application that demonstrates the growth of the game in the South: South London, one of the surprise teams of the BARLA Cup competition, is putting in a surprise application which deserves admiration for audacity.

The rules and regulations which will control and guide the 10 teams are drawn to the point of being draconian. They are rigorous, not only clubs meeting the high standards will be chosen, and the two bottom clubs will have to apply for reelection each season, and face a challenge from ambitious outsiders.

The national administrator of BARLA, Maurice Oldroyd, says: "The successful clubs will have had to state their playing achievements, prove their financial stability and have their ground facilities and player numbers inspected by a five-man National League sub-committee. We are determined to have the best standards at every conceivable level."

Each team will be handed an 11-point charter outlining what is required, and one of the regulations emphasises BARLA's sharp publicity sense. Club secretaries are ordered to telephone the final scores to their home media; to allow appropriate newspapers and broadcasting media within 15

minutes of the end of the game, and any club defaulting will be fined £50. The officials of the away team will have the responsibility of getting in touch with the club secretary. The professional approach to this top amateur league is also apparent in the insistence that teams must produce a presentable programme for their home game, with no place for hand-drawn duplicated sheets run off at the last minute.

Learning from the painful experience of the professional game, with its fixtures chosen by last weekend, BARLA officials will take responsibility for allocating dates for postponed fixtures, thereby avoiding a crippling end-of-season backlog. Clubs failing to play will be fined £250. There will be a limit of three former professionals on each club's register and no player will be allowed.

Oldroyd says: "It's a pity so many clubs will have to be disappointed this first round, but with two re-election places every season, clubs will have an annual opportunity to prove themselves and gain entry."

Rugby League watchers are eagerly watching this development. Almost certainly some of the top amateur clubs in the National League will attract bigger gates than many second division professional clubs. With the Rugby Football Union prepared to recommit the first round to the amateur game, BARLA's success will become a reality, these are exciting days, these are exciting days, these are exciting days.

JUDO

McSorley ready for big chance

From Philip Nickson Belgrade

The extent to which London has lost its traditional role as producer of the British judo fighters can be seen from the composition of the British team competing in the men's European championships which start here today and run until Sunday. Not one member comes from the capital.

In fact, of the seven men in the team no less than four come from the Midlands club - Mac Abbot's Wolverhampton Judo Club - while two are products of Tony McConnell's Judo Centre in the Lake District.

Of course this will be a slightly odd event from the British point of view for it is the first time for a decade that the British team has not included Neil Adams, the Olympic silver medal winner. After his defeat at the British open last year, Adams decided over his competitive future and did not ask to be included in the team for the 1986 European championships.

In his place is the 21-year-old Scot, Martin McSorley, who at last has an opportunity to compete in a major world or national after playing second fiddle to Adams for so long - despite reasonable success on the international circuit.

"I know that this is my chance to show what I can do," said

Brown's quick reactions

McSorley. It has been difficult for McSorley to mature in terms of international competition while under the shadow of the prodigiously talented Adams, who has quickly been unable to separate himself from Adams' shadow. Adams' success has also meant that Adams is now no longer a medal man on this occasion.

The best chances of top medals, therefore, will come from the competitors from Wolverhampton, particularly the lightweight, Kenneth Brown, who has won the British title and is looking to do it again. Adams is also expected to do well, having won the British title in London last year. Adams' success has also meant that Adams is now no longer a medal man on this occasion.

FOOTBALL

Wimbledon are hoping for third time lucky

Wigan Athletic, who can only sit and hope in third place after finishing their programme, have slackened their hold on the top position in the second division. Tuesday night's goalless draw at Charlton Athletic, who have already won promotion to the first division with the Dons, left Wimbledon three points away from second place and the extra £10,000 in prize money.

Charlton's largest gain of the season, more than 13,000, saw one of the team's poorest home performances. The Charlton manager, Lenzie Lawrence, was encouraged by the size of the crowd. He said: "The support was terrific and it made it all worthwhile. I hope we can get 5,000 of them to buy season tickets, which will bring in the finance to help improve the team."

Wimbledon went to Bradford on April 16 to play what was a postponement on February 1. They were leading with a goal by Laurie Sanchez when the match was abandoned because the pitch was waterlogged. Five days later they returned to Yorkshire, only for another downpour to cause a late postponement.

Derby County need two points from two games to make sure of a return to the second division after Tuesday night's 3-0 win at Swansea City. Two goals by Trevor Christie, one a penalty, and one from Jeff Chedoke pushed them to the threshold of promotion. They are at home to Rotherham tomorrow and travel to Darlington on Monday.

TUESDAY'S FOOTBALL RESULTS

Second Division: Charlton Athletic 0, Wimbledon 0.

Third Division: Swindon Supermarine 1, Darlington 0; Swansea City 0, Derby County 0; Forest Green Rovers 2, Southend United 0; Exeter City 0, Notts County 1.

Fourth Division: York City 0, Milton Keynes Dons 1; Walsley 0, Mansfield 1; Chester 1, Colchester United 0; Stevenage 1, Luton 0.

Non-League: Luton Town 1, Southend United 1; Weymouth 1, Dover 1; Dartford 1, Margate 1; Maidstone United 1, Gillingham 0; Maidstone United 1, Maidstone United 1; Maidstone United 1, Maidstone United 1.

All classified advertisements can be accepted by telephone except announcements. The deadline is 5.00pm 2 days prior to publication in the 3.00pm Monday for Wednesday. Should you wish to send an advertisement in writing please include your daytime phone number. CUSTOMER SERVICES DEPARTMENT: If you have any queries or problems relating to your advertisement once it has appeared, please contact our Customer Services Department by telephone on 01-481 4300.

ANNOUNCEMENTS

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A large black rectangular area containing numerous white logos of various international companies and brands. The logos are arranged in a grid-like fashion. On the left side, logos include Jaguar, Borax, Guinness Overseas, BP, M&B May & Baker, British Telecom, Ferranti, Dunlop, Polaroid, Mars Electronics, Vickers, ICL, Lucas Aerospace, Rothmans, Kodak, and Racal. On the right side, logos include C. Bertelsmann, Dr. Oetker, Nixdorf Computer, Henkel, Siemens, Philipp Holzmann, BASF, Dresdner Bank, Porsche, Continental, MBB, Deutsche Bank, Mercedes-Benz, Merck, Bosch, Lurgi, Vebe, Hoechst, and Bayer. At the bottom right, there is a logo for Peat Marwick. The overall layout is clean and professional, emphasizing the wide range of business connections available.

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Beethoven tune that accompanies Schiller's Ode to Joy in the Choral...

CHOICE

loneliness and disillusionment, will not make it anybody's cup of tea...

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BBC 2

- 6.55 Open University: Social Sciences - Sociology. Ends at 7.20.

CHANNEL 4

- 2.15 Thrill Landings: House. A comedy of last year's highlights of the day's proceedings in the House of Lords...

RADIO 4

On long wave. VHF variations at end of Radio 4.

RADIO 3

On medium wave. VHF variations at end of Radio 3.

RADIO 2

On medium wave. VHF variations at end of Radio 2.

RADIO 1

On medium wave. See Radio 1 for VHF variations.

REGIONAL TELEVISION VARIATIONS

Wales: BBC1 Wales Today 6.30-6.50. Tyne Tees: As London except...

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ENTERTAINMENTS

CONCERTS

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